Facebook for Publishers

Mastering the New Facebook Algorithm and Using Every Update to the Benefit of Your Business



Today's Host



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Today's Speaker



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Facebook Updates That Affect Publishers



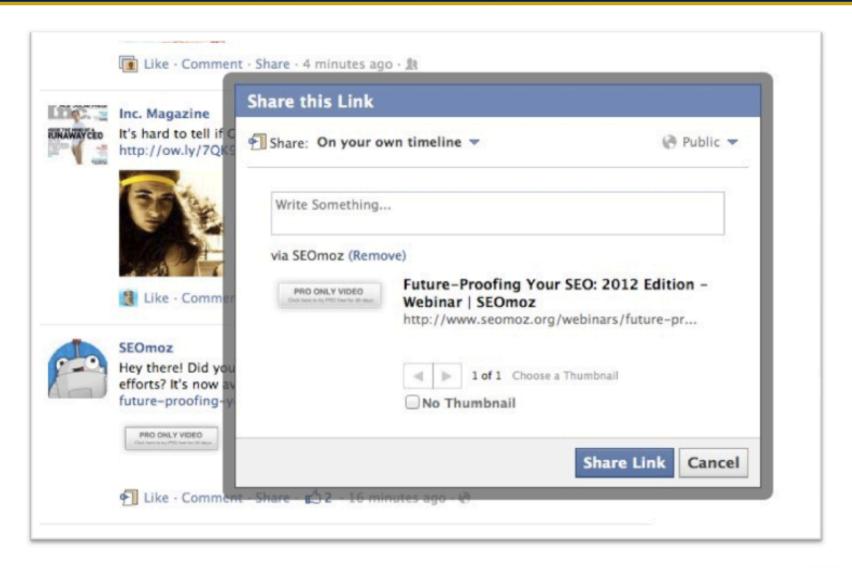
Subscribe Button for Websites







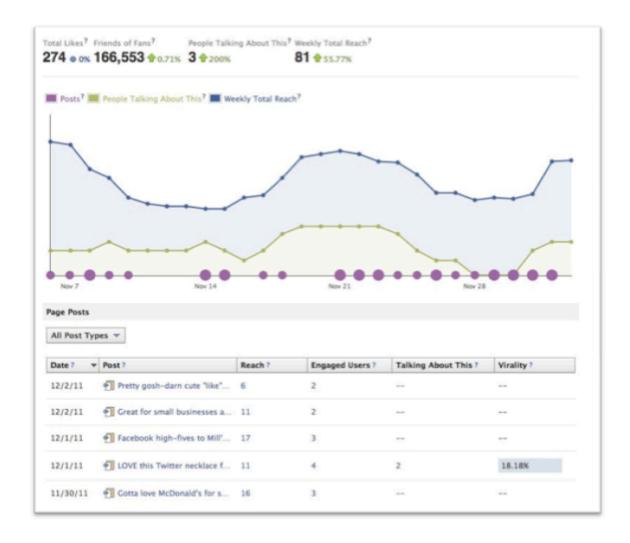
More Shares = Better SEO







Insights are Updated Dramatically

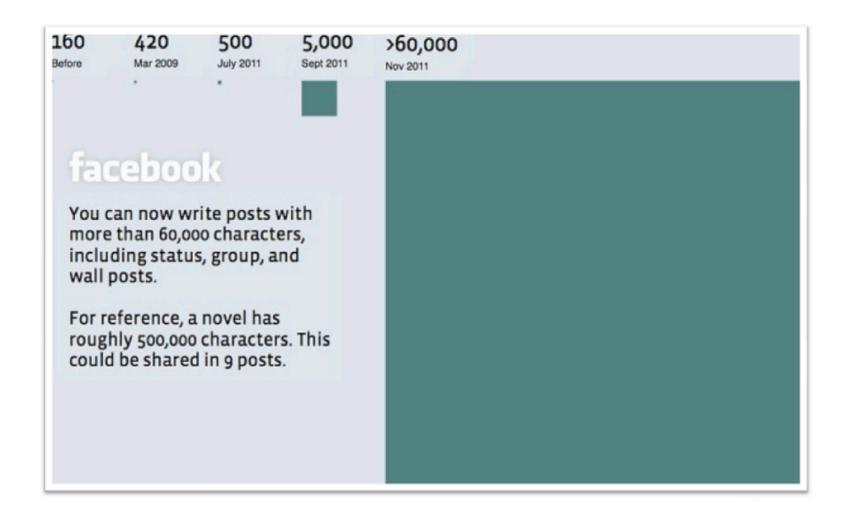


Take the Course - http://www.learnpageinsights.com/





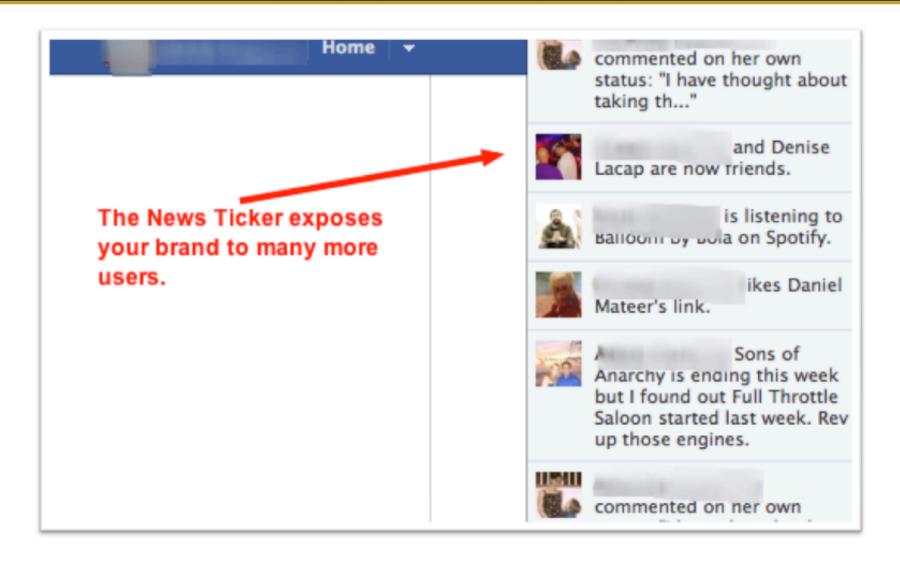
Post Length is Longer







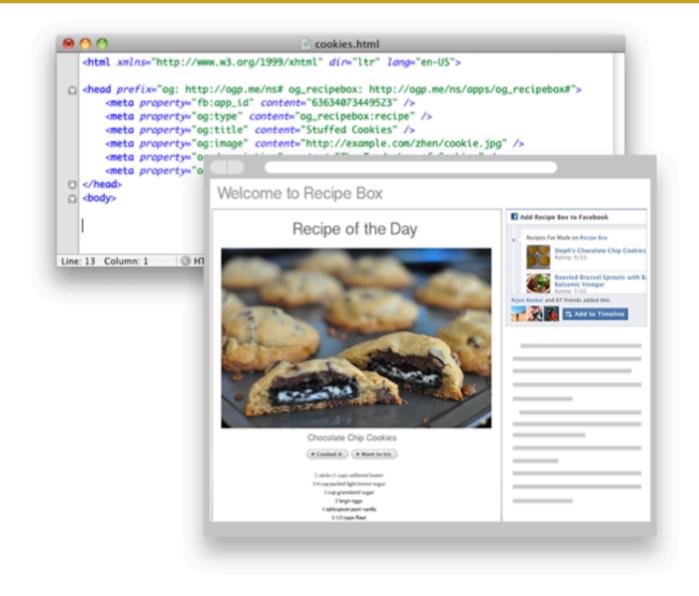
Increased Exposure Through News Ticker







Open Graph Beta will Allow Unlimited Customization







Increase Revenue





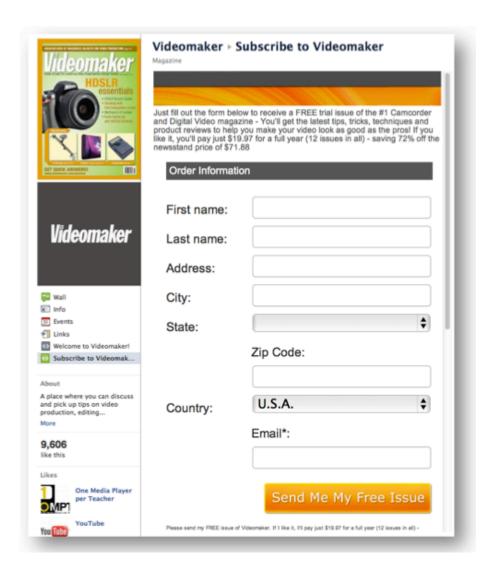
1. Sell Magazine Subscriptions







2. Offer Free Trial Subscriptions







3. Collect Email Addresses







4. Create a Page for Your Niche Events







5. Create, Promote, and Invite via Facebook Events







6. Post Promotions Creatively



Black Belt Magazine

Martial Arts Quote of the Day:

"Martial arts helped me out a lot because as a child I was an outcast."

- Antonio Graceffo



Warrior Odyssey: The Travels of a Martial Artist Through Asia (book) www.blackbeltmag.com

"Suddenly I found myself in one of those situations only I can find myself in ... I knew that I could fight my way out of most rooms, but here I would be fighting my way out of a room full of kung fu monks. If you had made a quick call to Atlantic City, bookmakers would have told you that they were gi...



Roger Chico De Coster and 57 others like this.



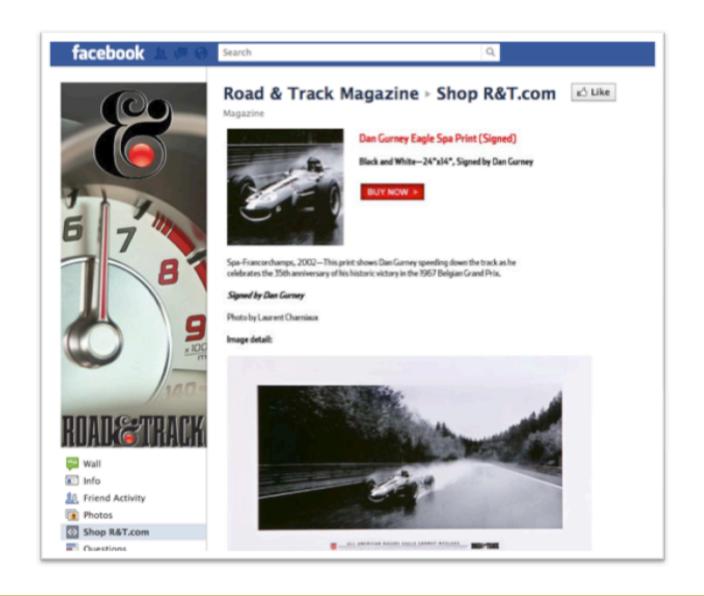
Steven Croft Been waiting to get this book, now I have a good excuse to buy it :-)

8 hours ago · Like · 🖒 1





7. Create a Marketplace







8. Offer Fan-Only Incentives







9. Sell Advertising Space







10. Buy Ads – Promote to Fans



Warm Ads

- Ads Targeted to just fans of your page
- Special offers, email list building, Fan only content
- These are the people you want to bounce to your website





Drive More Website Traffic



1. Pull a Quote from Your Article



The New York Times

Quotation of the Day: "I don't relish the decision, but I don't think people are going to argue that we should keep a float when we are cutting libraries." – Mayor Bob Foster, of Long Beach, Calif., on his city's dropping out of the Tournament of Roses parade.



Rough Times Take Bloom Off a New Year's Rite, the Rose Parade www.nytimes.com

Hard-pressed cities and struggling companies find it hard to justify the expense of floats in a beloved event.







2. Ask a Question Related to Your Article



People.com

Can you picture Charlize as a nerd? Maybe a sexy, beautiful nerd!



Charlize Theron: I Was Teased By Mean Girls in High School www.people.com

"I wore really nerdy glasses," she tells PEOPLE. "I didn't have any boyfriends, but lots of crushes"



🖒 325 people like this.

17 shares

50 of 98



Charlene Scopac Every post by people mag there is always that one stupid person satin who care this is not news....THIS IS NEWS ..its people magazine not cnn...take your "intellectual" (and I use that loosely") too good for this self and dislike this page...because the news will never be up to your standards!!

13 hours ago · Like · ₺ 2



Nicole Sousa Those mean girls that teased Charlie Theron will rot in Hell. I bet they're in jail right now.

13 hours ago · Like · 応 2





3. Tag Businesses You Mentioned in Your Post



Mequoda

A few tips for tweeting from Specialized Information Publishers Association (SIPA), TIME and Twitter!



Tips for Tweeting www.mequoda.com

Allie Townsend, social media producer for TIME has somewhere upwards of 2,870,423 followers on Twitter. Her comments last month on the Folio: website are interesting to read. "You've only got a few seconds of someone's attention (at best) on Twitter, so what you're writing needs to earn their click....





4. Optimize Click-Worthy Post Descriptions







5. Write Click-Worthy Titles



Mashable - Social Media

Just days before the general election is set to occur across the country, riot police cleared out protestors in Cairo's Tahrir Square, who had dubbed themselves "Occupy Tahrir," by force.



Social Media Plays Witness to Clash in Egypt's Capital [DEVELOPING]

on.mash.to

As riot police strike back against protestors, citizens take to Twitter and Youtube to show the devastation.



Like · Comment · Share · November 20 at 1:06pm via HootSuite



Brand2Web and 7 others like this.



Brand2Web Here again we see the important role of social media in times of rebellions.

November 21 at 3:19am - Like

Write a comment...





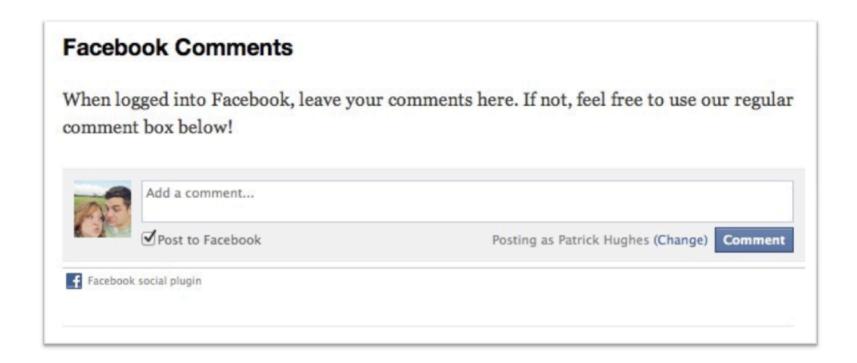
6. Post On The Wall of Every Business You Mentioned







7. Install Facebook Blog Plugin







8. Ask All Editors to Share Articles



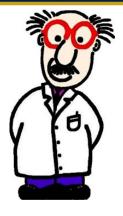






9. Post At Least Once Per Day





Hypothesize



Experiment



Analyze





10. Create Custom Tab for Free Reports





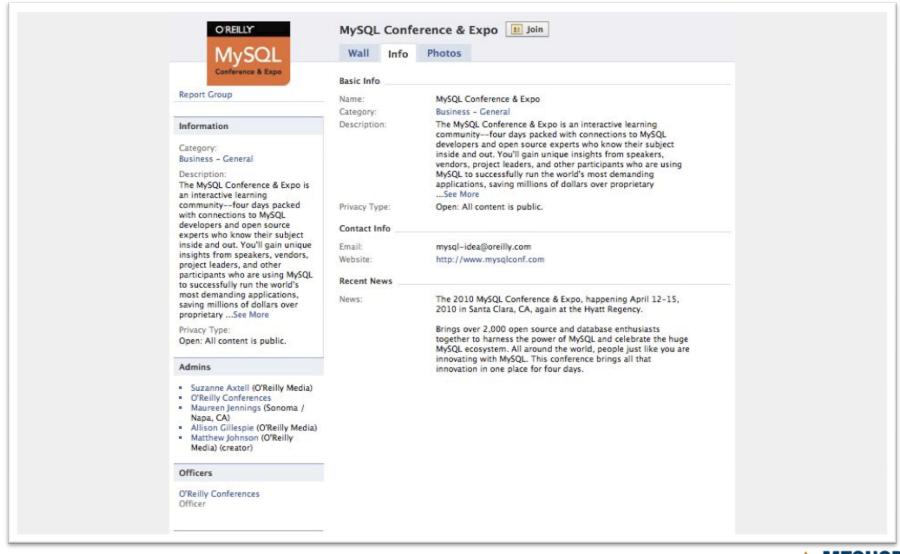


Build Community





1. Use Facebook Groups to Build Events







2. Integrate With Print Products

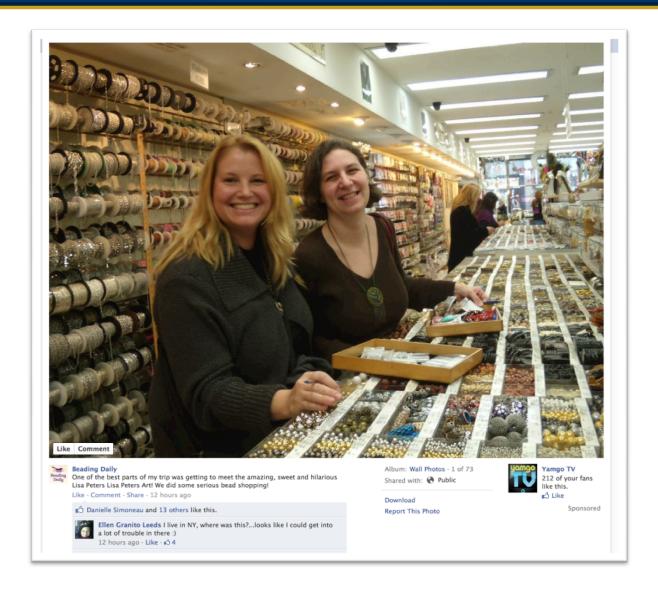








3. Post Photos at Events and Tag Friends







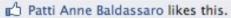
4. Post In House Videos of Staff



Interweave

This week, Loveland Interweavers participated in the local Bike to Work Day event (Colorado's is June 22). Check out this awesome video of former New Yorker Jamie Bogner's mtn bike commute from Fort Collins to our headquarters. How was your morning workout?







Patti Anne Baldassaro Wow! June 24 at 2:44pm





5. Respond to Negativity in a Positive, Transparent Way













6. Gather Facebook Followers on Your Website







7. Hold Contests Where Real People Win







8. Add Like Buttons to Thank-You Pages

Get them to click LIKE when they like you.







9. Keep Customers in Place By Creating Video Library







10. Share Niche-Related Articles



Kids Discover Magazine

An interesting take on how business practices can have a positive influence in schools. Thoughts?



To inspire, schools take a page from Disney www.washingtonpost.com

Hundreds of school systems, including Montgomery County's, have sought counsel from the Disney Institute, underscoring the rising influence of business principles in public education.



Share - August 30 at 10:50am



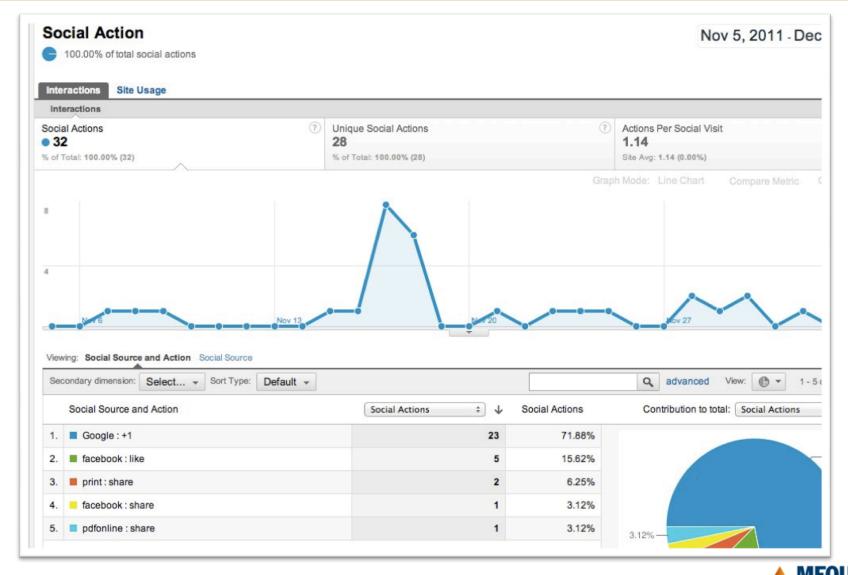


Measure Results





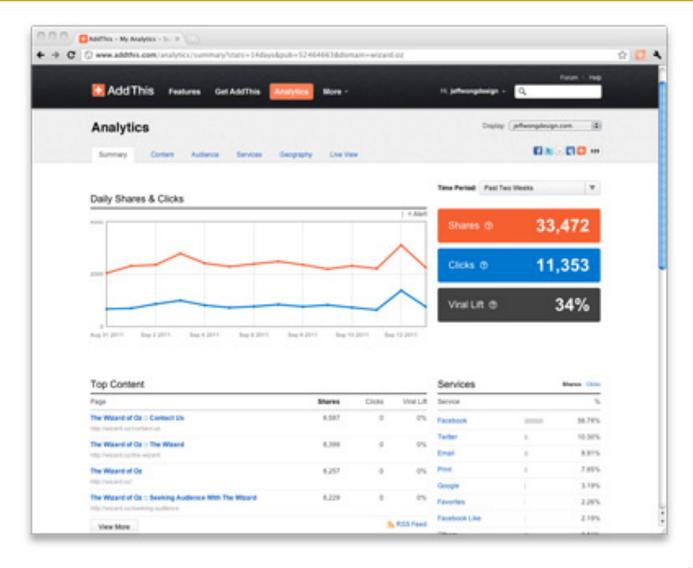
1. Google Analytics - Measures: Website Traffic & Engagement







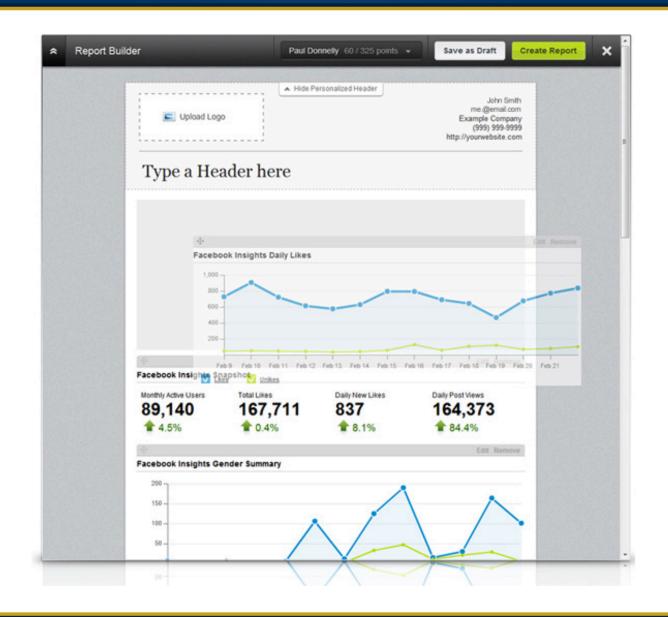
2. Add This - Measures: Facebook Shares from Website







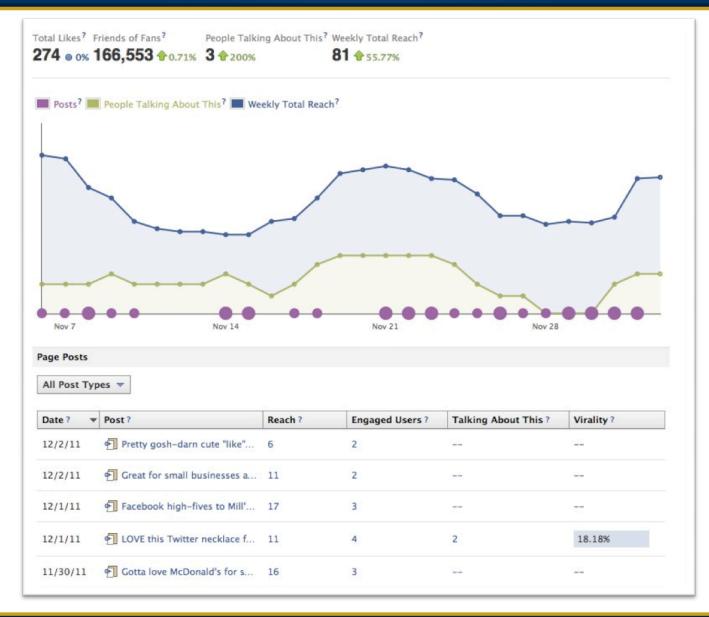
3. Hootsuite - Measures: Post Clicks







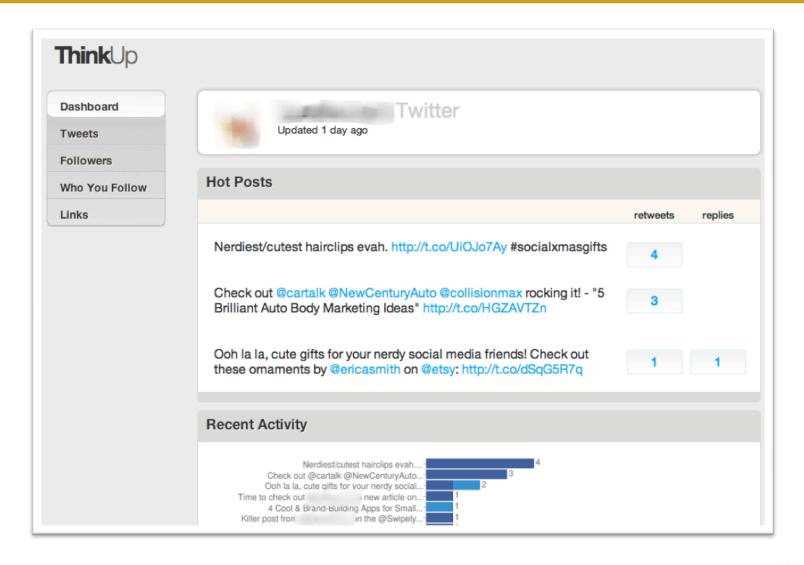
4. Facebook Insights - Measures: Interaction Within Facebook







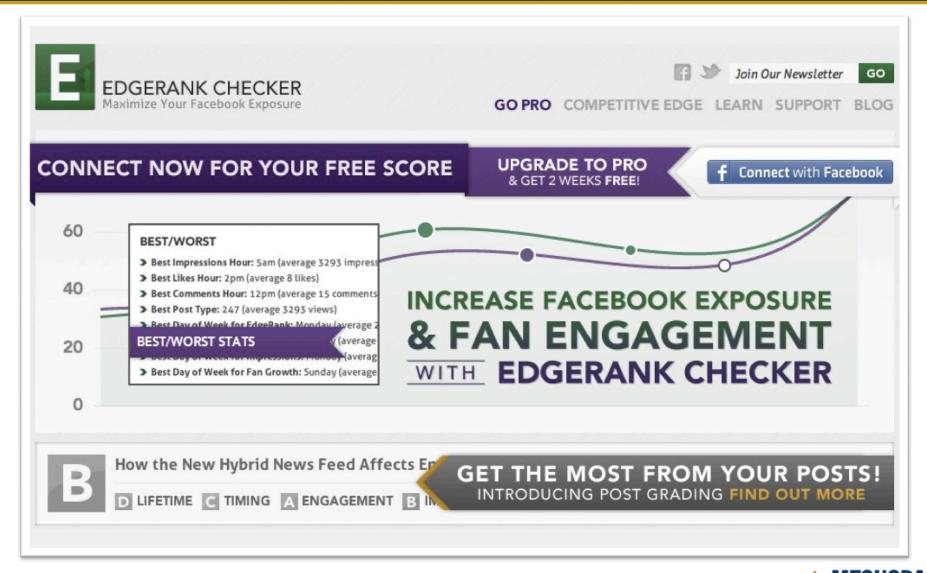
5. ThinkUp







6. EdgeRank Checker







7. The Numbers to Keep Track Of

- LIKES
- SHARES
- BEST POST TIMES
- FAN ACTIVITY





Thank You

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