Understanding Google Analytics

Which Metrics Really Matter?





Today's Host



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Management by Exception







Information + Context

- Visitors who searched for <term> :
- Who entered at <page> :
- Session of more than <minutes>:
- Converted at a rate of <x%>

= Visitor Knowledge





Google Analytics Lexicon

- Page Views
- Visits
- Absolute Unique Visitors
- Referring Websites
- Bounce Rate







Page Views

- a) Page loaded by browser.
- b) Page delivered by server.
- c) File delivered by server.







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Visits

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- b) Consecutive pages viewed with less than a 30 minute lapse between loading.
- c) Consecutive pages viewed with less than a 10 minute lapse between loading.







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Absolute Unique Visitors

- a) Number of humans viewing a website within the specified period.
- b) Number of cookied devices viewing a website within a specified period.
- c) Number of humans in your target market viewing your website.







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Referring Websites

- a) Exclusively tracks domains which include active referring links to your website.
- b) Affiliate websites being paid to drive traffic to your domain.
- c) Other domains viewed immediately before viewing your website.







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- a) Percent of visitors who view only one page during a visit.
- b) Percent of visitors who view your website for 60 seconds or less.
- c) Percent of visitors who hit the "back button" before a website page fully loads.







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Google Analytics IQ

5 Correct – Excellent
 4 Correct – Good
 3 or Less – Needs Work





11 Things to Learn from Google Analytics

- 1. Most Popular Pages
- 2. Top Referring Website
- 3. Top Keywords
- 4. Page Views for Specific Post
- 5. Bounce Rate by Traffic Source
- 6. Most Popular Internal Search Terms
- 7. Page Views for Specific Topic
- 8. Visits by Country
- 9. Arrivals by Keyword Phrase
- 10. Email Conversion Rate by RCLP
- 11. Top Landing Pages







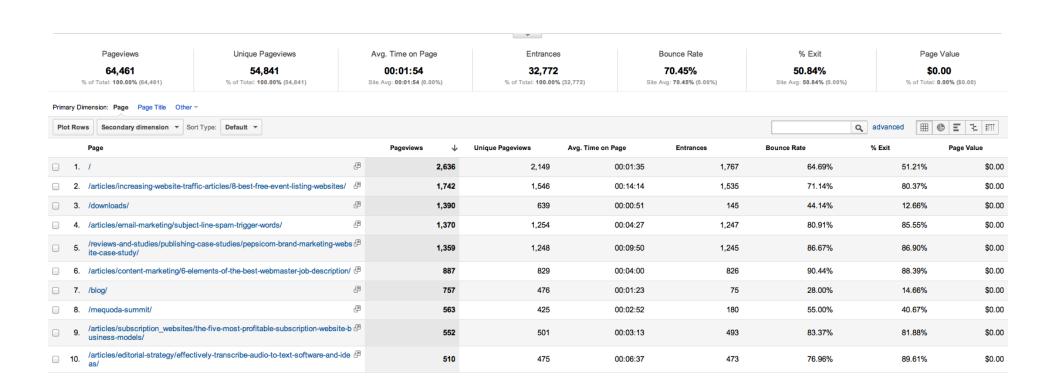
1: Most Popular Pages







What are the most viewed pages on my site?



Content > Site Content > All Pages





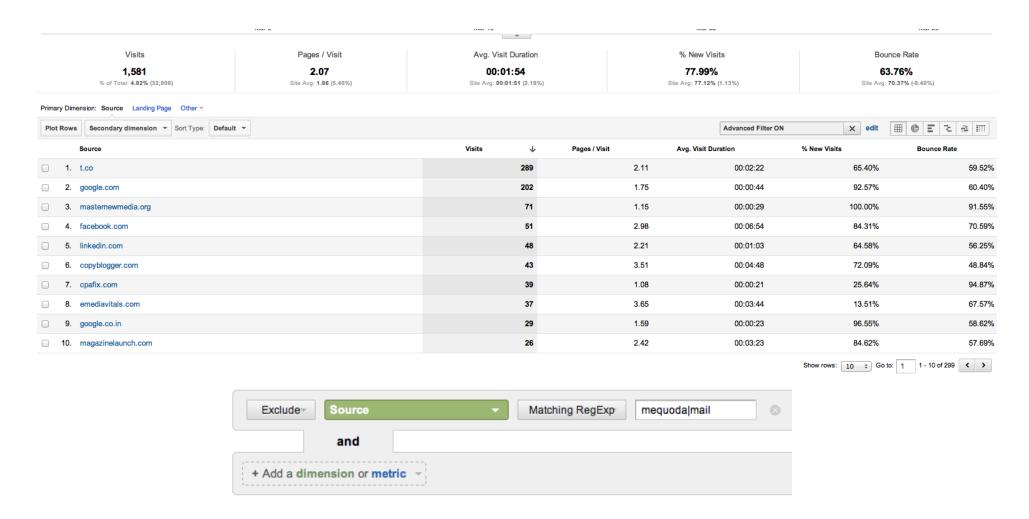
2: Top Referring Website







Which site is referring the most traffic to me?



Traffic Sources > Sources > Referrals





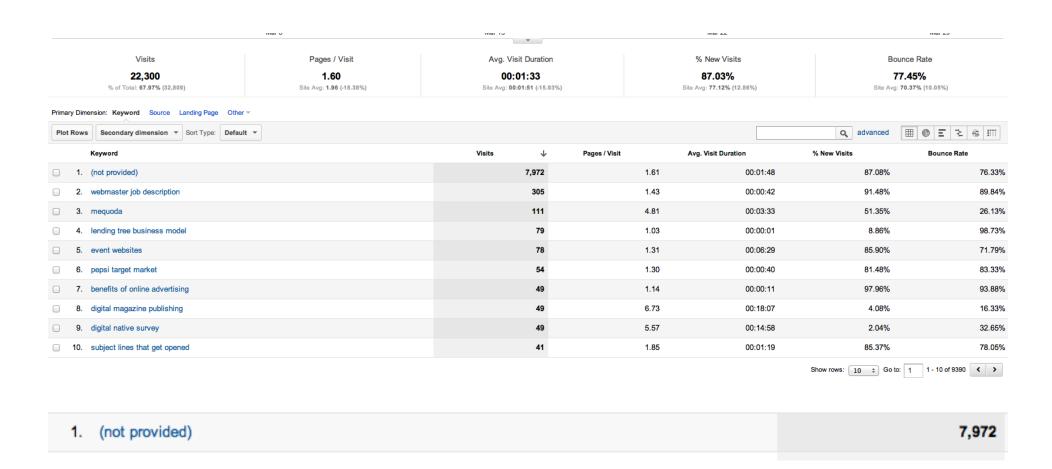
3: Top Keywords







Which keywords are people using to find my site?



Traffic Sources > Search > Organic





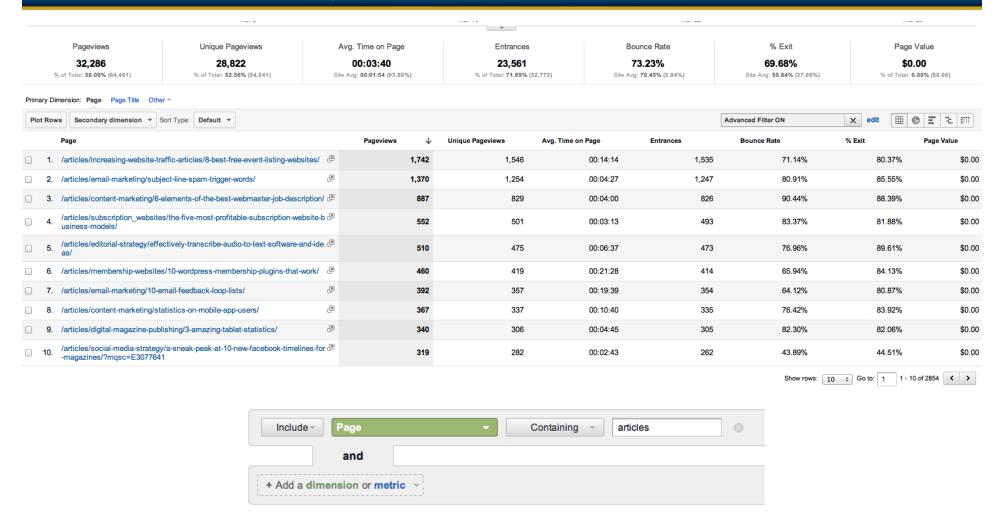
4: Page Views for Specific Post







What are my top 10 most viewed posts?



Content > Site Content > All Pages





The Benefits of a Clean URL Structure

E-PUBLISHING TOPICS

Audience Development Blogging for Profit **Building Email Circulation** Content Marketing Designing Media Websites Digital Magazine Publishing Editorial Management Strategy **Email Copywriting Email Marketing Email Newsletters** Increasing Website Traffic Internet Business Models Internet Marketing Strategy Landing Page Guidelines Landing Page Optimization Landing Page Templates Membership Websites New Media Trends Online Publishing Online Publishing Jobs Press Release Guidelines Search Engine Optimization SEO Blogging SEO Campaign Management SEO Copywriting Social Media Strategy

Subscription Websites Web Advertising

Website Homepage Design

Subscription Websites Topic/Category Page URL:

http://www.mequoda.com/category/articles/subscription_websites/

Subscription Websites Page URL:

http://www.mequoda.com/articles/subscription_websites/developing-your-audience-with-subscription-website-archetypes/

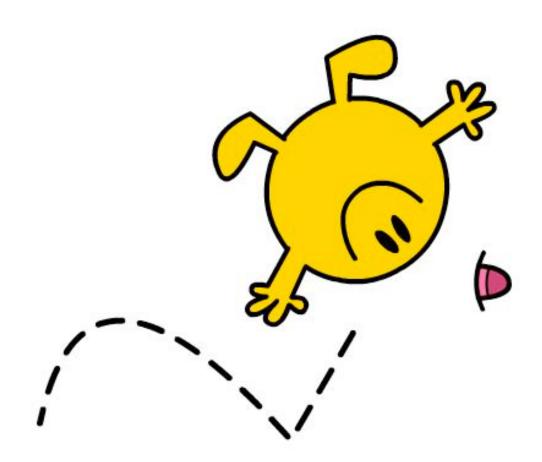
Email Marketing Tag Page URL:

http://www.mequoda.com/tag/subscription-website/





5: Bounce Rate by Traffic Source



Mr. Bounce





What source of traffic is most sticky for me?

	Bounce	Sticky
Traffic Sources > Campaigns	37.14%	62.86%
Traffic Sources > Referrals	59.62%	40.38%
Traffic Sources > Direct	69.58%	30.42%
Traffic Sources > Search	77.45%	22.55%







6: Most Popular Internal Search Terms

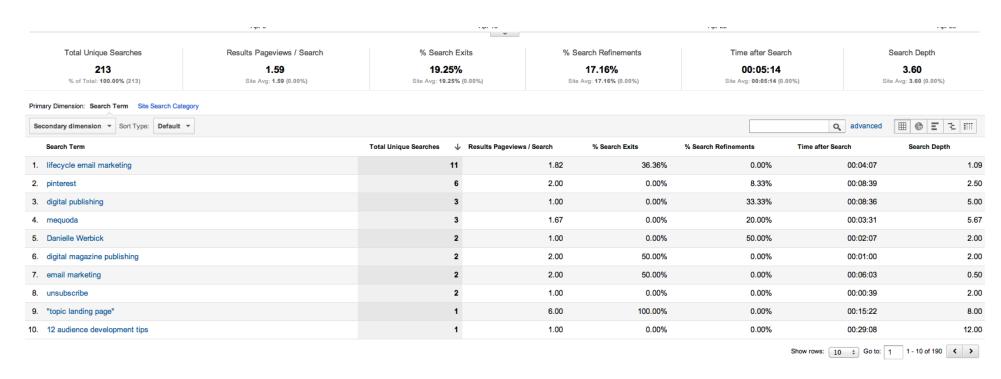






What content are users having a hard time finding?

"Search is the user's lifeline when navigation fails." Jakob Nielsen



Content > Site Search > Search Terms

http://www.useit.com/alertbox/9605.html





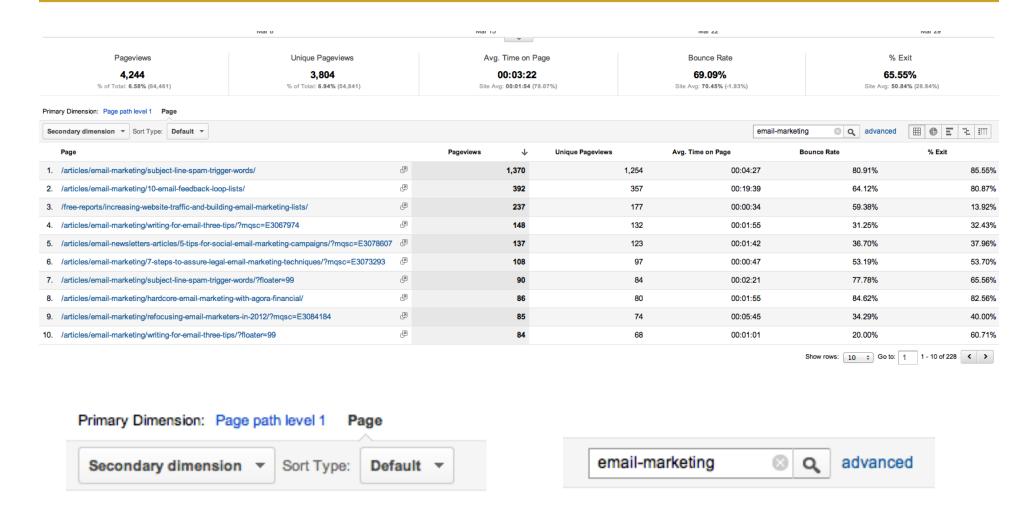
7: Page Views for Specific Topic







How many pageviews did topic XYZ generate?



Content > Site Content > Content Drilldown





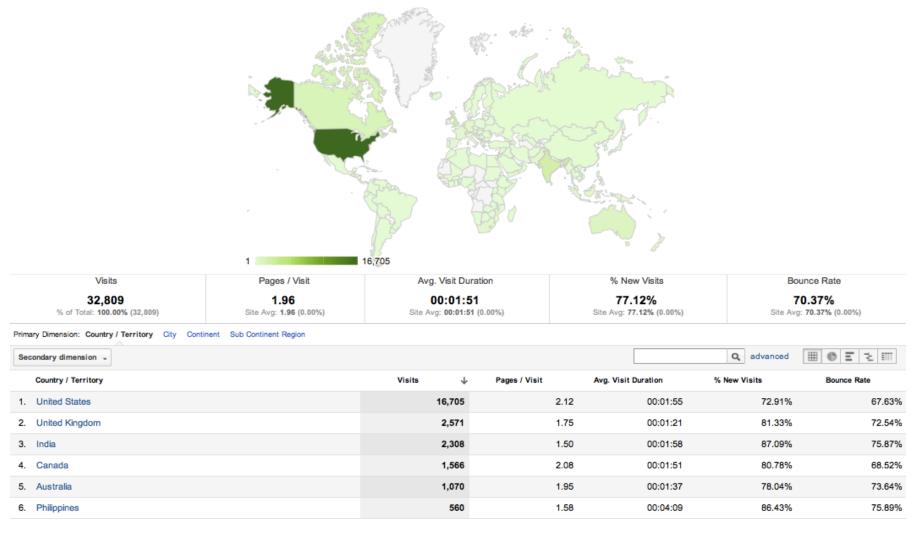
8: Visits by Country







How international is my audience?



Audience > Demographics > Location





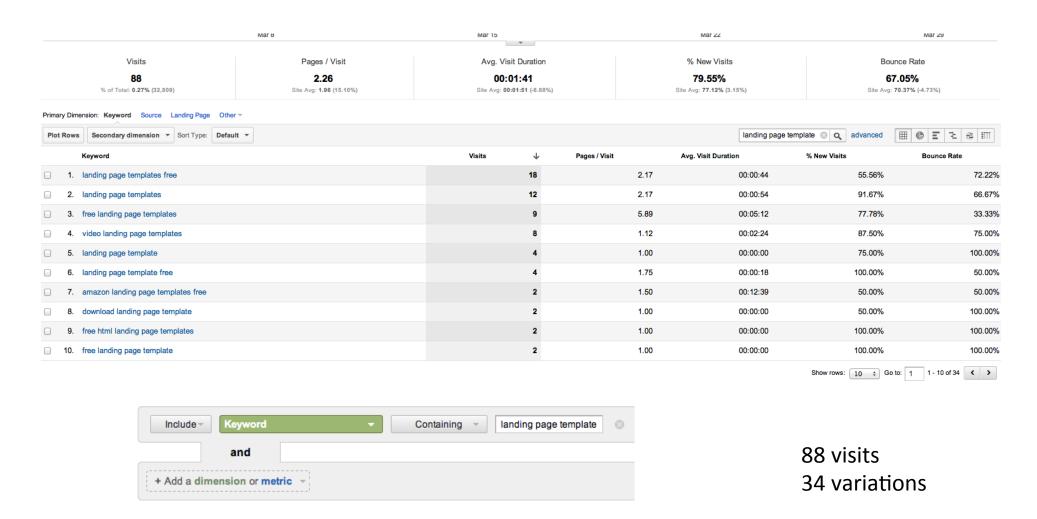
9: Arrivals by Keyword Phrase







How much traffic do I generate on this phrase?

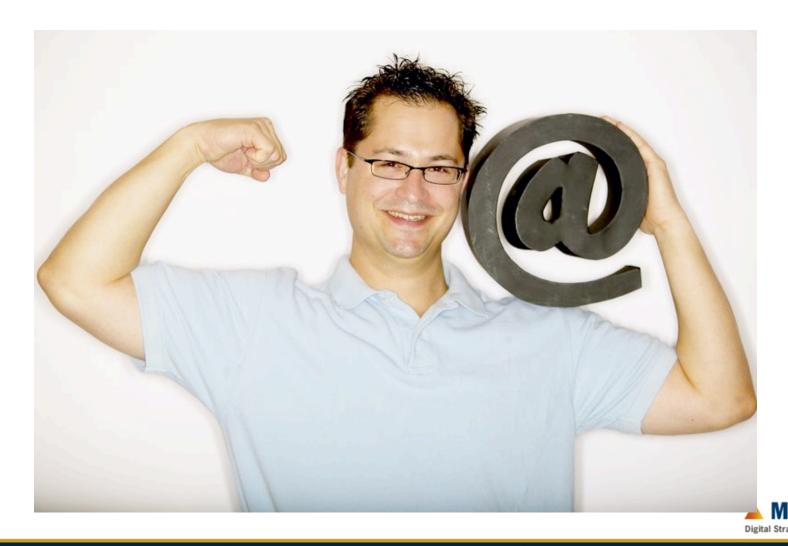


Traffic Sources > Search > Organic



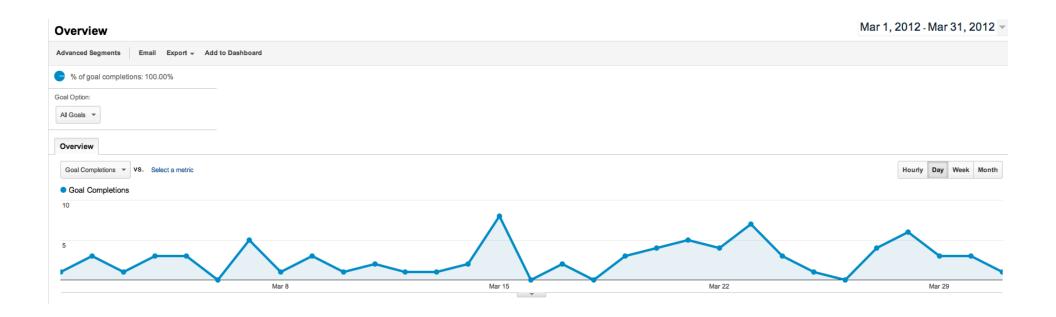


10: Email Conversion Rate by RCLP





What is my most productive RCLP?



Conversions > Goals > Overview





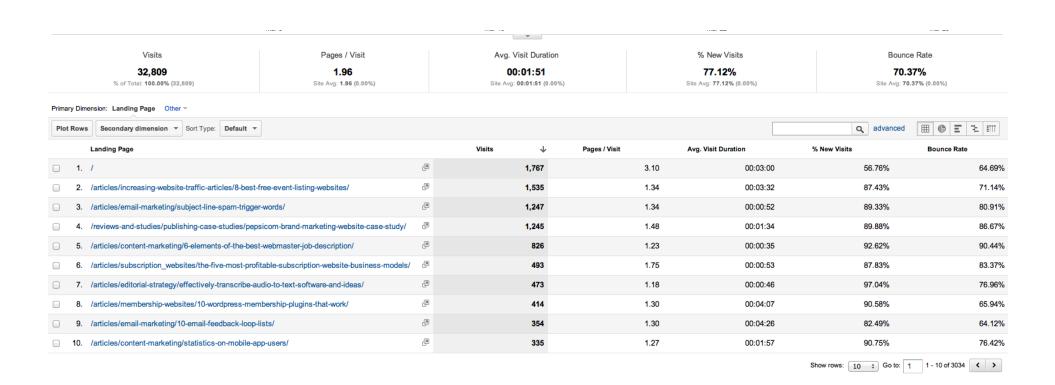
11: Top Landing Pages







What are the top entrance pages on my site?



Content > Site Content > Landing Pages





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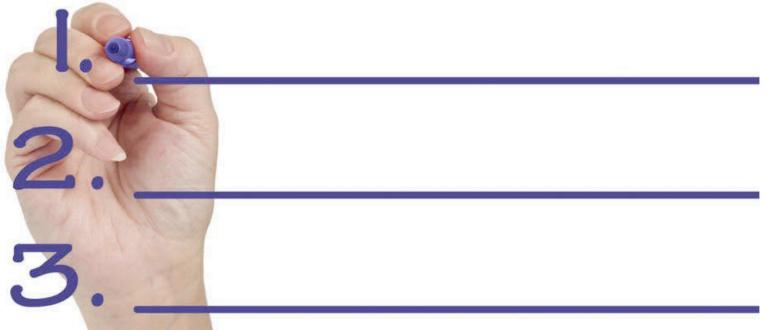






What Are Your Goals?

Goals







What Are Your Goals?

Goals



5 Pages Per Visit

50% + Stick Rate











Deeper Look at the Data

Mequoda Daily	Articles (GA	1)		1,584	43.31%				
Article Performance Report	Ranking Articles (GA)			145	3.96%				
Data Range: 3/1/12-4/10/12	Total Posts (WP)		3,657						
Landing Page -↓	Sticky Visit Index	Sticky Visits *	Visits ▼		Avg. Time on Site	% New Visits	Bounce Rate		Ranking Keyword w/greatest Annual Impressions
/articles/website-homepage-design/entice-your-readers-with-your-own-n	25.00%	3	12	1	0:00:06	100.00%	75.00%	#N/A	#N/A
/articles/website-homepage-design/effective-website-design-tips-for-a-se	44.44%	4	9	1.56	0:01:14	88.89%	55.56%	13	homepage design tips
/articles/website-homepage-design/broken-link-checker-wp-wordpress-pl	50.00%	1	2	1	0:00:33	100.00%	50.00%	#N/A	#N/A
/articles/website-homepage-design/best-practice-font-tips-for-effective-w	14.44%	13	90	1.1	0:01:50	92.22%	85.56%	13	good homepage design
/articles/website-homepage-design/audit-trail-plug-in-keeps-track-of-you	0.00%	0	5	1	0:00:00	100.00%	100.00%	#N/A	#N/A
/articles/website-homepage-design/an-informal-website-design-review-of	9.09%	1	11	1	0:00:01	90.91%	90.91%	#N/A	#N/A
/articles/website-homepage-design/5-ways-to-reduce-bounce-rates-on-yo	33.33%	1	3	3.67	0:10:00	66.67%	66.67%	#N/A	#N/A
/articles/website-homepage-design/5-popular-changes-to-notable-publish	0.00%	0	4	1	0:00:00	100.00%	100.00%	#N/A	#N/A
/articles/website-homepage-design/4-website-homepage-design-tips-for-	50.00%	1	2	2	0:02:03	100.00%	50.00%	#N/A	#N/A
/articles/website-homepage-design/4-user-tasks-for-website-homepage-	16.00%	4	25	1.24	0:00:12	92.00%	84.00%	#N/A	#N/A
/articles/website-homepage-design/3-website-homepage-ideas-for-using-	9.80%	5	51	1.2	0:01:33	94.12%	90.20%	9	homepage ideas
/articles/website-homepage-design/3-reasons-to-perform-website-usabili	100.00%	1	1	1	0:01:17	100.00%	0.00%	#N/A	#N/A
/articles/website-homepage-design/3-deadly-website-design-mistakes/	50.00%	1	2	1.5	0:00:01	100.00%	50.00%	#N/A	#N/A
/articles/website-homepage-design/10-social-media-plugins-that-encoura	45.45%	15	33	1.12	0:05:05	90.91%	54.55%	#N/A	#N/A

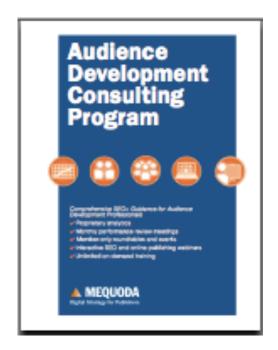




Audience Development Consulting Program

Call: 617-886-5177

Email: Ann-Marie@Mequoda.com



http://www.mequoda.com/wp-content/uploads/Audience-Development-Consulting-Program-Brochure.pdf





Thank You

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