MEQUODA PRO LIVE

WEBSITE HOMEPAGE DESIGN WORKSHOP

14 Guidelines for Increasing Website Usability, Traffic and Conversion Rates

Today's Host



Kim Mateus

Member Services Director Mequoda Group Kim@Mequoda.com

Website Homepage Design Workshop

Today's Speaker



Nancy Horan

Systems Director Mequoda Group Nancy@Mequoda.com

Website Homepage Design Workshop

14 Website Design Guidelines

- Strategic Intent
- Relationship Building Organization
- Community Building
- Persistent Navigation
 Load Time
- User Task Depth
- Affordance

- Labeling/Language
- **Content Webification** Readability (Content Density)

 - Content Freshness

 - Aesthetics
 - Brand Preference

Strategic Intent

Strategic Intent	
А	Clearly indicates the action to be taken
В	Action to be taken in present
С	Too many actions to be taken
D	Fuzzy about what can be done
F	Can't do anything

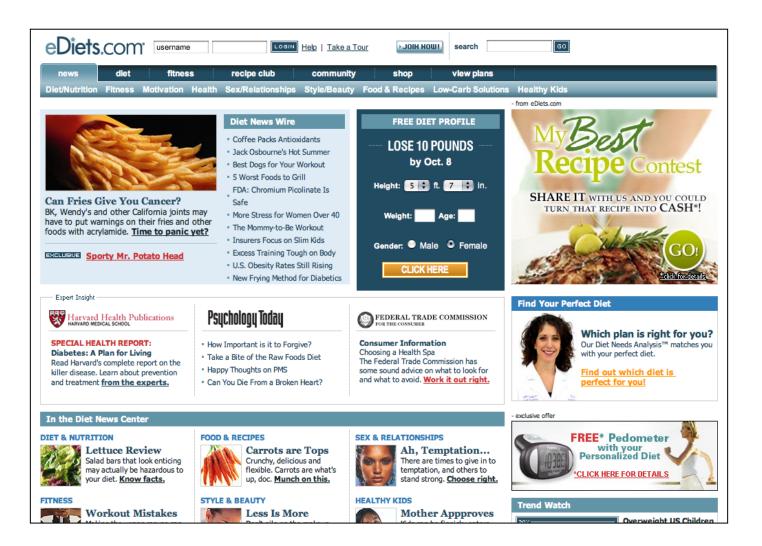
Good: KnittingDaily.com

🕐 INTERWEAVE.	Interweave Store Help / Customer Service
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knitting daily where life meets knitting	Search Go
	RSS Facebook
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	Patterns ily for FREE and download k today! Read more
<section-header><section-header><text><section-header><section-header></section-header></section-header></text></section-header></section-header>	<image/>
Feb 18, 2010 Feb 18, 2010 Fall in Love with the Five Peaks Shawl (and Tunisian Crochet	subscribe advertisement !) EARTH-FRIENDLY KNITTING

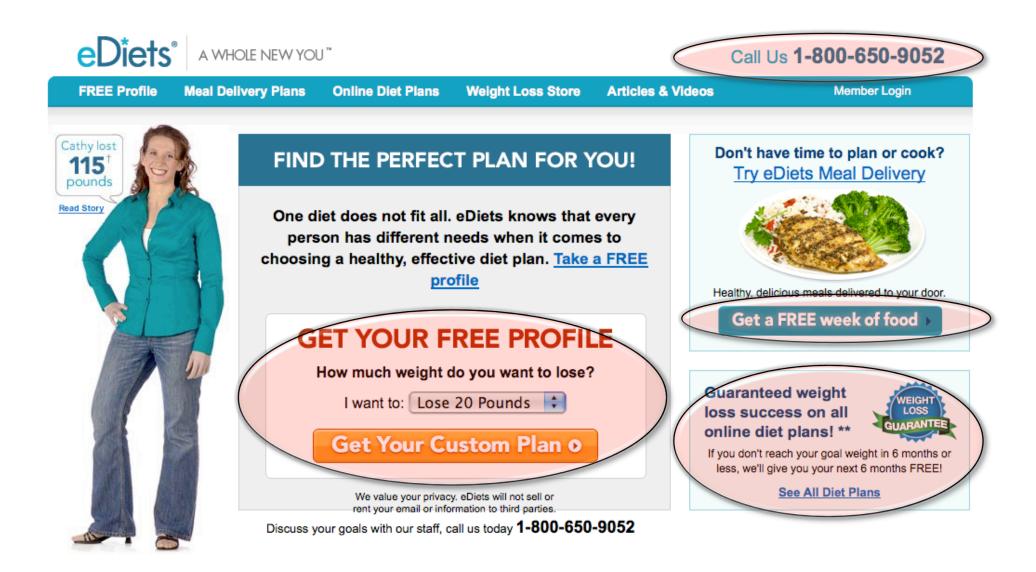
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Bad: eDiets.com



Better: eDiets.com



Content Webification

Content Webification	
А	Innovative use of interactivity and multimedia technology
В	Some use of web-based communication technology
С	Text and graphics have been webified
D	Website looks like a book, magazine or other old media
F	Website content is non-existent and/or hard to consume

Good: WebMD.com



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Bad: Bookreporter.com

WRITE TO US ABOUT US bookreporter. C Where readers and writers click. Home | Reviews | Features | Authors | Daily Quote | Books To Movies | Audiobooks | Awards | Coming Soon | Search | Contests | Word of Mouth | Bestsellers | New in Paperback | Newsletter | Author Bibliographies | Blog | SEARCH 🔊 Bookreporter.com Talks To.. **Today's Quote** Fiction is like a Karin Slaughter spider's web, attached Bookreporter.com's Suspense/Thriller Author Spotlight Team (Carol Fitzgerald, Joe Hartlaub and Wiley Saichek) interviewed Karin Slaughter, the attachment is author of FAITHLESS. Slaughter **NOW IN STORES.** scarcely perceptible. discusses why she decided to incorporate a number of Virginia Woolf controversial topics into this fifth installment of her Grant County series, and the importance of maintaining a balance between reality and the sensationalism of violence in her writing. She also reveals her affinity for secondary characters, talks about the significance of a book's title, and explains the international appeal of her novels. Read the review here. Click here for more interviews. THE MASQUERADE Features by Brenda Joyce Click here to read more. BEACH BAG OF BOOKS lookreporter.com Our Summer Beach Bag of Books BEACH BAG Contests have ended. Thank you for weetwater participating. Be sure to watch the 약 BOOKS Creek is one Do you think schools Bookreporter.com newsletter for our of those should give children Holiday Cheer Basket Contest that will toxicatin and teens required WEEKLY be starting in November. reading lists, or eautifull CONTESTS written should students CLICK HERE >>>> iovels you instead be able to cannot sto choose their own reading. Sue Monk Kidd, author of The Secret Life of Bees titles for summer On the Edge of Your Seat: reading? Sweetwater

ever so slightly perhaps, but still attached to life at all four corners. Often

Question

As people seem to remember this, name the best or worst book that was on your summer reading list when you were back in school.

Poll

Still Bad: Bookreporter.com



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Relationship Building (Email Capture)

Relationship Building (Email Capture)

А	Aggressively invites visitors to receive content via email
В	Clearly invites visitors to receive content via email
С	Email newsletters available, but not prominent
D	Email newsletter is hidden
F	No email newsletter

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Good: Johns Hopkins Health Alerts

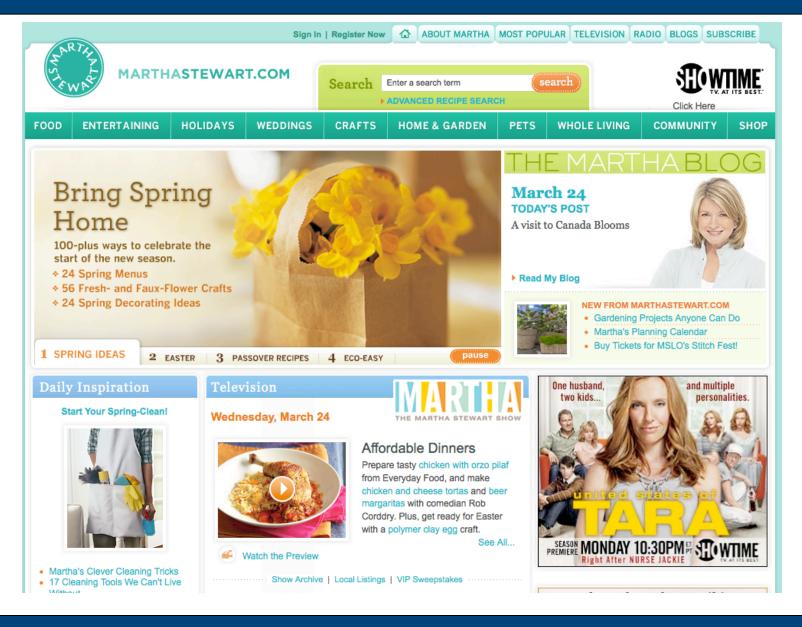


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Bad: MarthaStewart.com



Still Bad: MarthaStewart.com



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Community Building

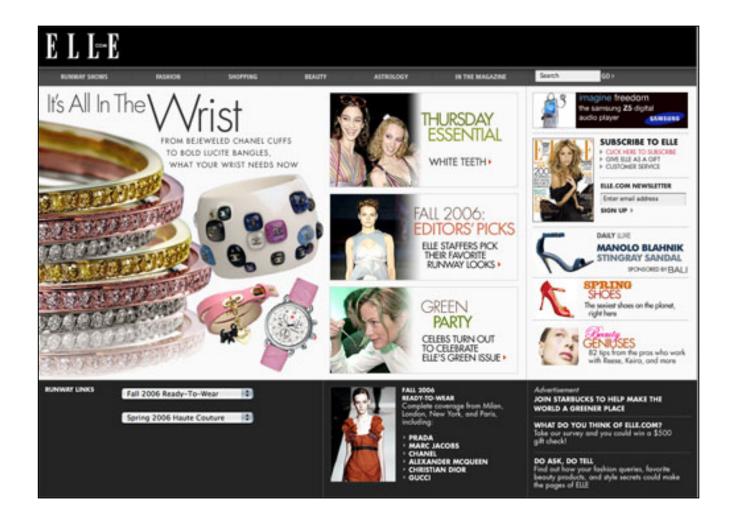
Community Building

А	Clearly invites visitors to become involved with other members
В	Community involvement devices are present
С	Community involvement devices are available, but not prominent
D	Community devices hidden
F	No community involvement devices

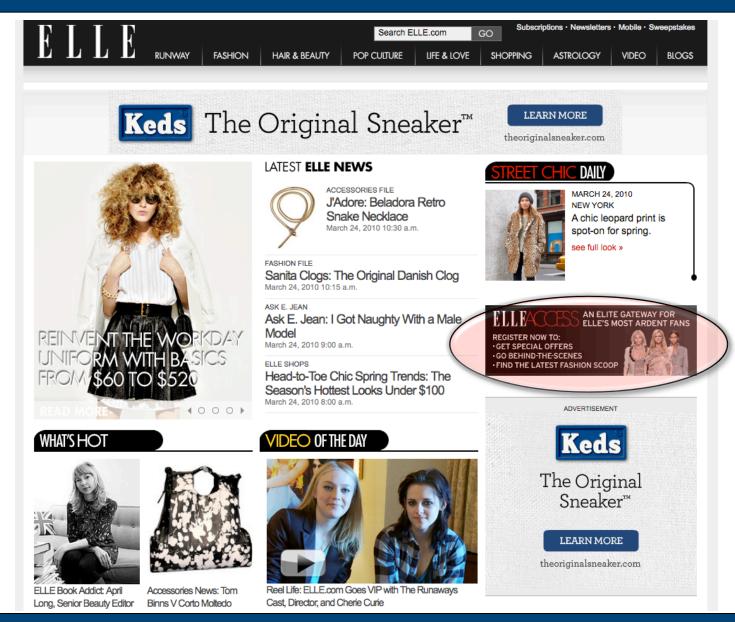
Good: MotherEarthLiving.com



Bad: Elle.com



Still Bad: Elle.com



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Persistent Navigation

А	Does an excellent job at letting user fulfill goals
В	Is confusing or has too many levels
С	Is either not persistent or not consistent
D	Changes without any perceptible reason
F	Isn't persistent or universal

Good: HuffingtonPost.com



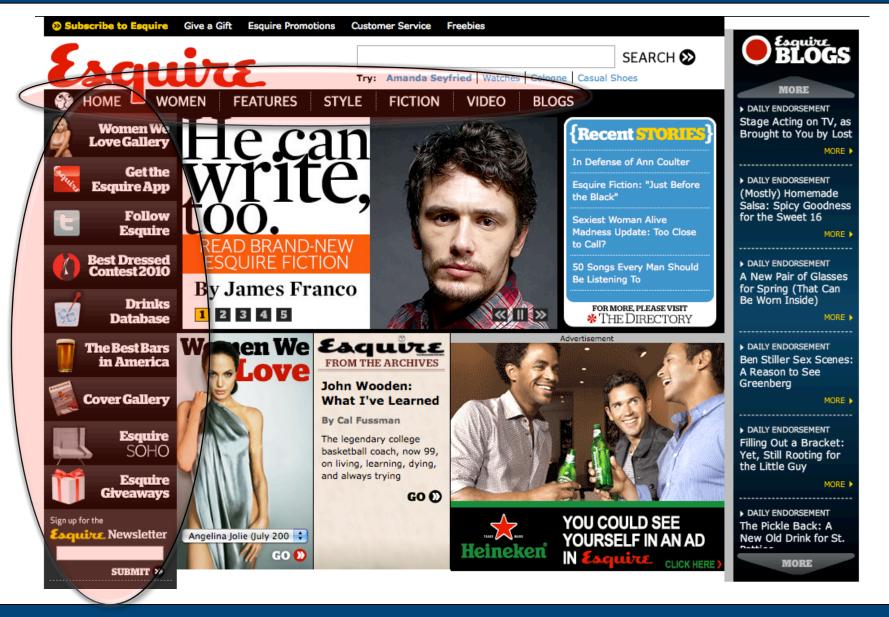
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Bad: Esquire.com



Better: Esquire.com

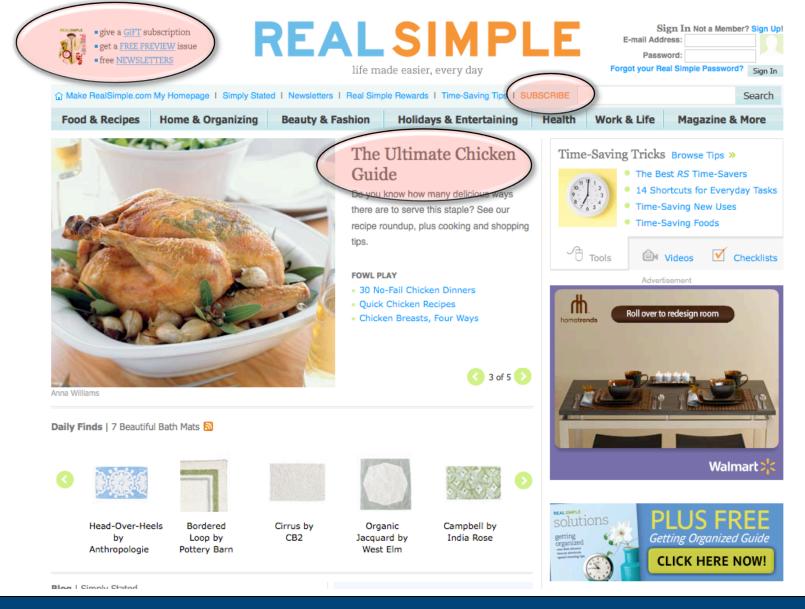


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User Task Depth

User Task Depth	
А	Test user was able to complete all four tasks
В	Test user was able to complete at least three tasks
С	Test user was able to complete at least two tasks
D	Test user was able to complete at least one task
F	Test user was not able to complete any tasks

Good: RealSimple.com



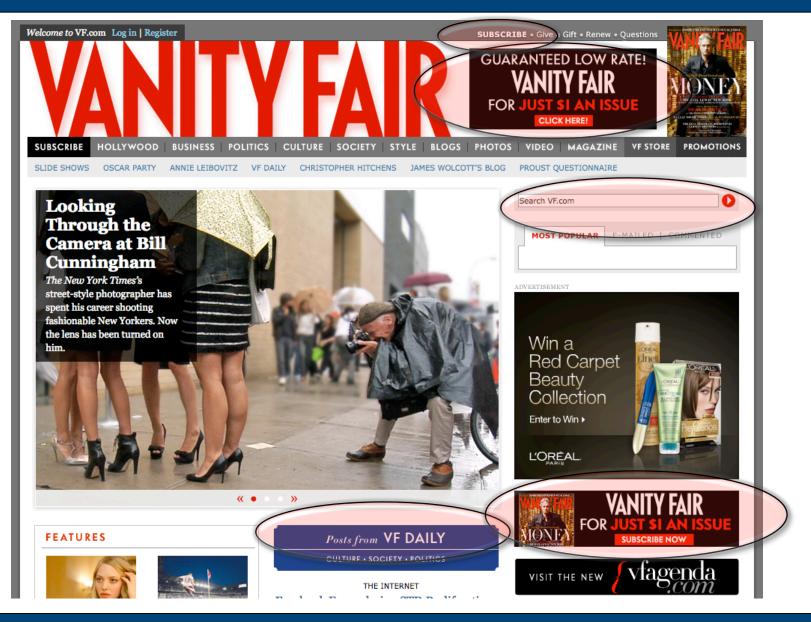
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Bad: VanityFair.com



Better: VanityFair.com



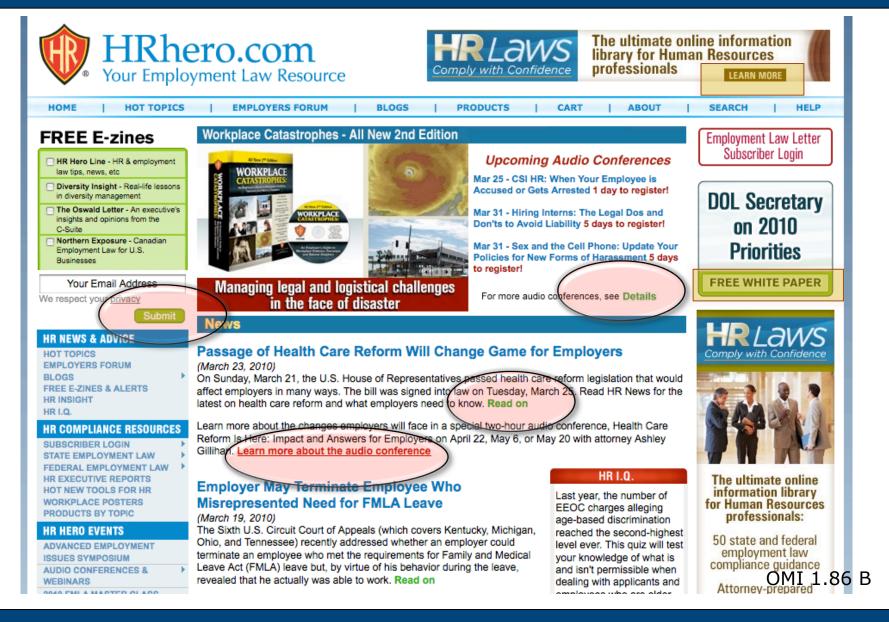
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Affordance

Affordance	
А	Links and buttons clearly do what they "afford"
В	Most of the links and buttons have clear affordance
С	Some of the links and buttons have clear affordance
D	Links and buttons are inconsistent and confusing
F	Links and buttons clearly violate Web conventions

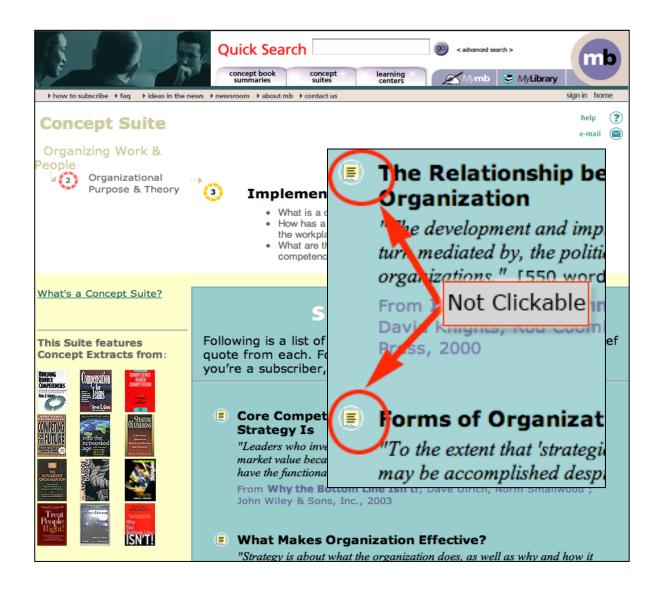
Good: HRHero.com



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Bad: MeansBusiness.com

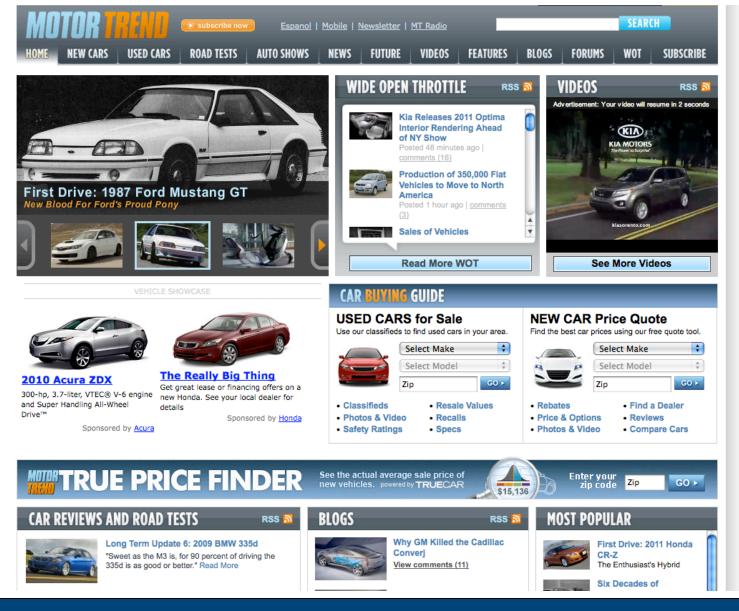


Labeling/Language

Labeling and Language

А	Is audience-centric, has good representation of key words and phrases
В	Some confusion in taxonomy for labels
С	Uses jargon or language reflective of organization, not reader
D	Labels are inconsistent and confusing
F	Poor language and labeling overall

Good: MotorTrend.com



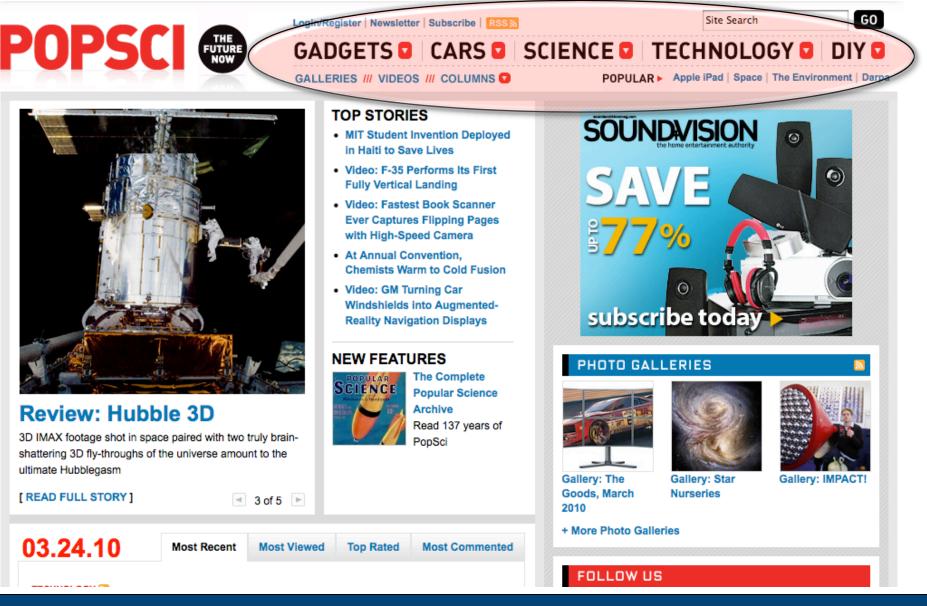
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Bad: Popsci.com



Better: Popsci.com



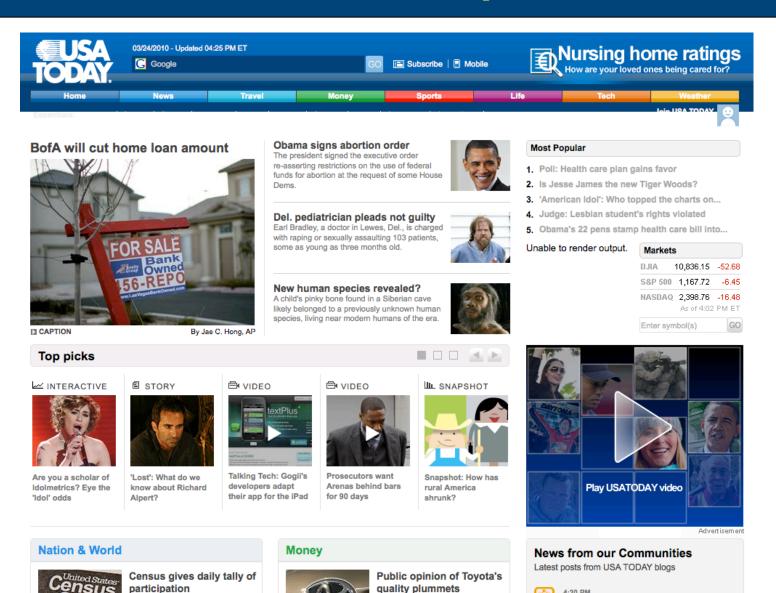
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Readability (Content Density)

Readability (Content Density)

А	Uncluttered, adequate white space, column width, type size and face
В	Does a reasonable job balancing graphics to text
С	Too many graphics or too much text, too many columns
D	Cluttered, jammed or confusing
F	A total mess

Good: USAToday.com



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4:30 PM

Science Fair Atheists question spirituality

Bad: WritersDigest.com

The WriteStuff Writers' Confere	The 6th Annual Writer's Digest SHORT SHORT STORY 1,500 WORDS OR LESS COULD MEAN \$3,000	
FICTION NONFICTION		MARKETPLACE page or category:
Email newsletter signup go HELPFUL PRODUCTS	WRITE BETTER GET PUBLISHED SPEAK OUT GET CREAT	IVE FIND RESOURCES
Writer's Digest Magazine Writer's Digest Bookstore WritersMarket.com Writer's Online Workshops The WriteStuff Writers' Conference	Market of the Day The Big Brush-off On paper, they were perfect for each other—so why couldn't this agent immediately recognize our writer's genius? By Kevin Alexander Read more »	Advanced search Writer's Digest Click here for 2 FREE issues WRITER'S TOOLS & RESOURCES
Writer's Digest Book Club Writer's Digest School 2nd Draft	Get Connected By Anthony Head Publishing has its ups and downs, but writers can find stasis in online communities. Read about three groups that provide more than just a place to commiserate about editors. Read more »	NEW Writer's Marketplace Writer's Guidelines Contests & Competitions Writer's Conferences Hot Markets
	Q&A: Copyright Before Submission? The editors of Writer's Digest magazine and books answer your questions. Q. Do I have to copyright my work first, even if it's a short story, before I send it off for someone to publish? Philip Atkins Read the answer » Q&A archive » Submit your question » Crafting a First-person Essay	101 Best Web Sites Writer's Forum Books for Writers Magazines for Writers Writing Prompt for 9/7/2005 You've discovered an underground shelter on the farm you just bought. Describe it. When was it built? What was it used for? More Writing Prompts »
	By Tom Bentley Here's a start-to-finish quide to writing an essay that gets to the point.	2 .

Better: WritersDigest.com



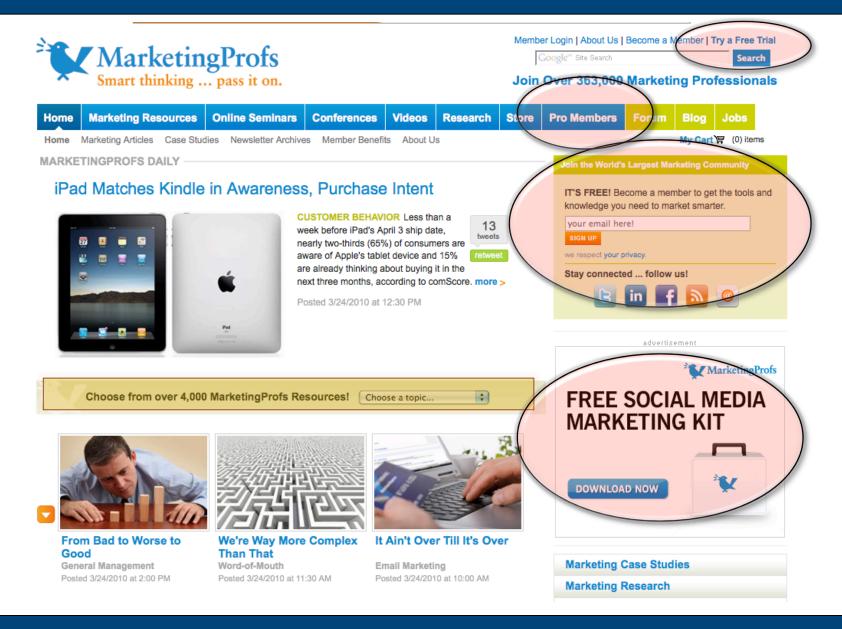
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Organization

Organization				
А	Marketing quadrants are appropriately exploited, navigation OK			
В	Primary links in only one top quadrant			
С	Primary task links present, but obscure			
D	Primary task links missing			
F	Total lack of organization			

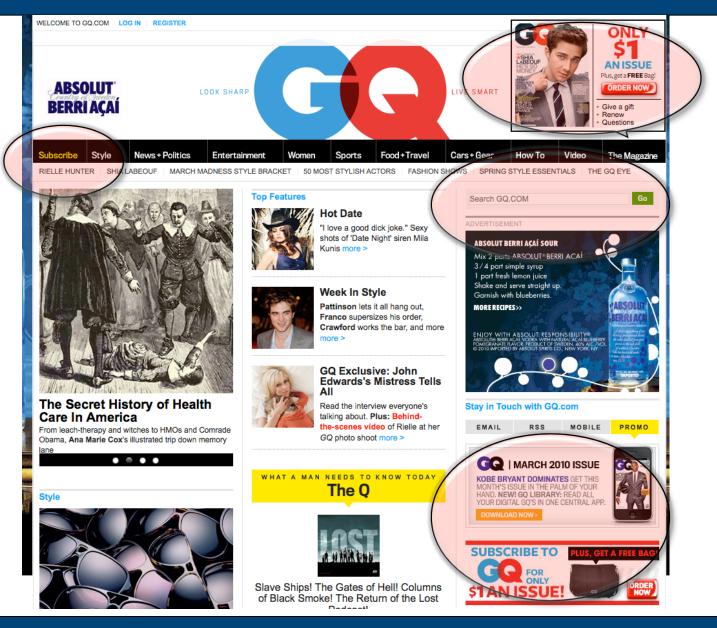
Good: MarketingProfs.com



Bad: GQ (Men.Style.com)



Better: GQ.com

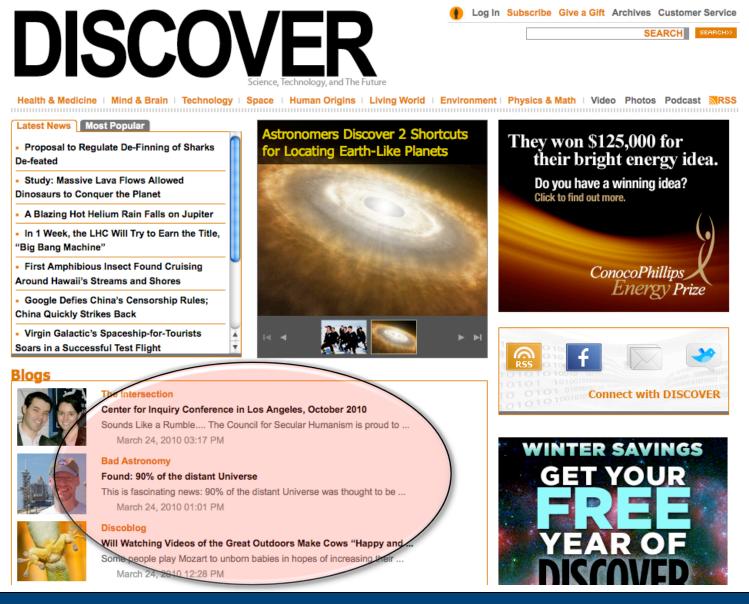


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Content Freshness

Content Freshness			
А	New content is available throughout the day		
В	New content is available daily		
С	New content is available weekly		
D	New content is available monthly		
F	The update schedule is infrequent or unclear		

Good: DiscoverMagazine.com



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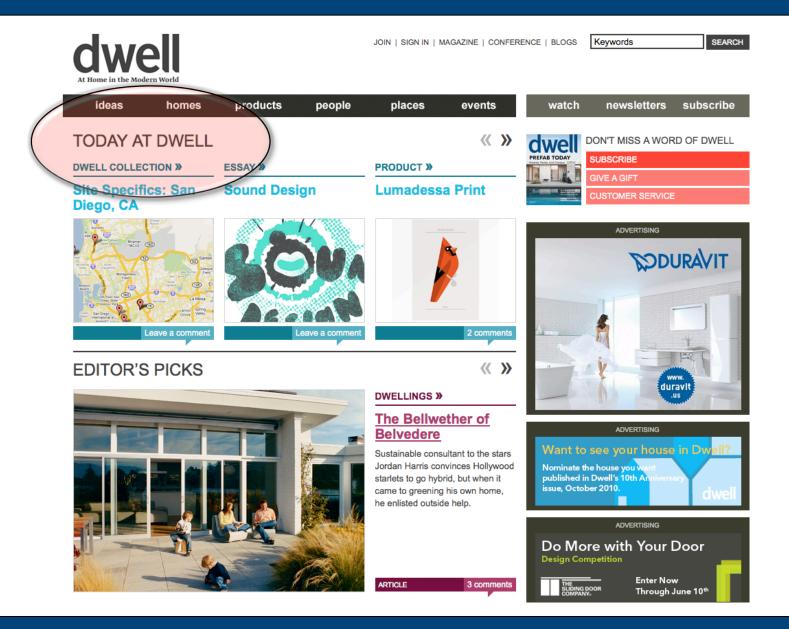
Bad: Dwell.com

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At the end of 2000, Tryggy Erla Dgg Ingjaldsdttir, I cela partners in the Santa Monic Minarc, bought what was es in the West Village neighbo	ndic natives and ca-based design firm ssentially a teardown rhood of Los Angeles.			The Crief of Design	Try a Risk-Free Issue Name Address	
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Better: Dwell.com



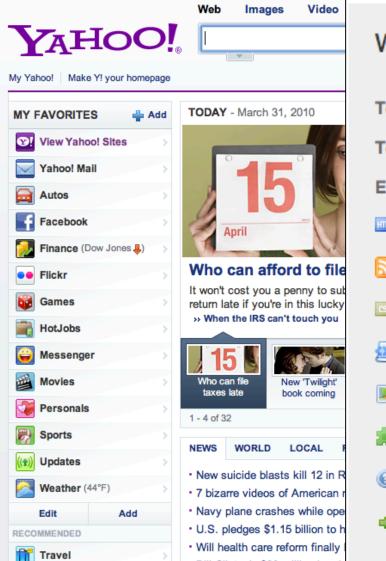
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Load Time

Load Time			
А	Under 3 seconds		
В	3-6 seconds		
С	6-9 seconds		
D	Over 9 seconds		
F	Gave up waiting		

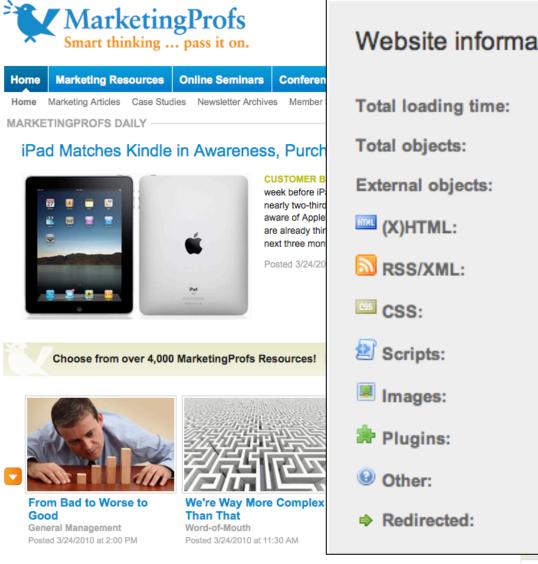
Good: Yahoo.com



Website information

Total loading time:	2.3 seconds
Total objects:	41 (402.1 KB)
External objects:	38 (279.4 KB)
ITTAL (X)HTML:	2 (122.6KB)
RSS/XML:	0
CSS:	1 (133.9KB)
😰 Scripts:	1 (14.8KB)
Images:	37 (130.8KB)
🎥 Plugins:	0
I Other:	0
Redirected:	1

Bad: MarketingProfs.com



Website information

Total loading time:	12.5 seconds
Total objects:	183 (1384.3 KB)
External objects:	21 (66.3 KB)
ITTEL:	21 (205.1KB)
RSS/XML:	0
CSS:	10 (106.3KB)
😰 Scripts:	18 (171.7KB)
Images:	133 (901.2KB)
瀞 Plugins:	0
I Other:	1 (0KB)
Redirected:	1

Aesthetics

Aesthetics				
А	Support the purpose of the site, is consistent with user mental model			
В	Support the purpose of the site, but confused about user mental model			
С	Disregard user's mental model			
D	Totally ad-driven			
F	Totally ugly			

Good: SI.com



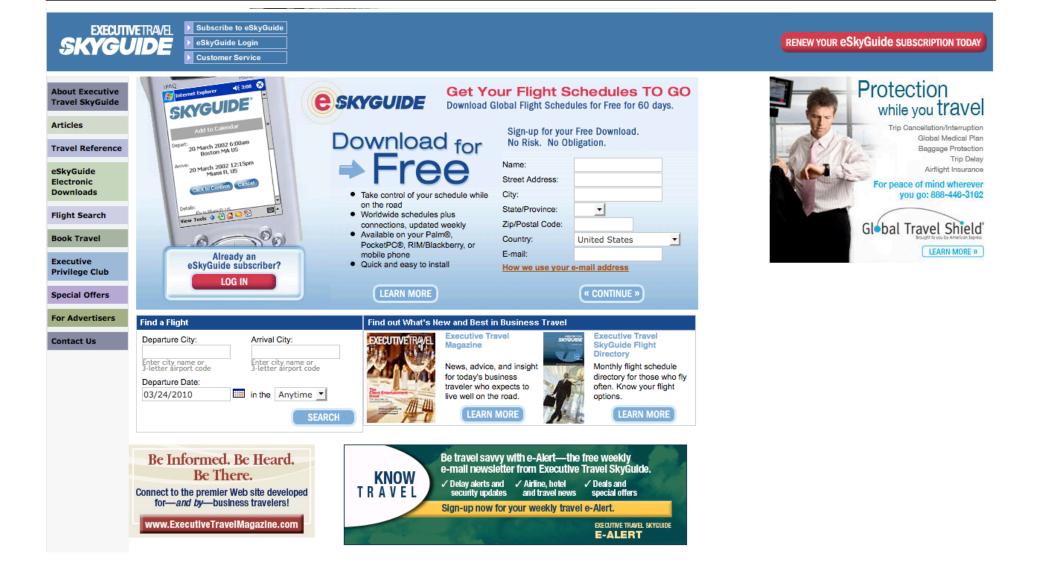
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Bad: eSkyGuide.com



Still Bad: eSkyGuide.com



Brand Preference

Brand Preference				
А	Clearly supports and builds brand preference; encourages return visits			
В	Supports and builds brand but			
С	Sends confusing messages and subjugates brand to higher authority			
D	Sells something else			
F	Doesn't support brand at all			

Good: WashingtonPost.com





Spring snowstorm pounds Colorado Storm piles about 9 inches of mushy snow in Denver -- up to 23 inches in western suburbs -leaving thousands stuck at Denver's airport.

OPINIONS

We were Stupaked

Parker: From reform hero to heel Miller: Bitter medicine Dionne: Rightly cautious Marcus: Great unknowns



Applebaum: Tories the GOP should hear
 Diehl: Strike two for Obama on the Mideast

Ignatius: Who's running the 'war of ideas'?

Telnaes: Google in China I Cohen: Doing good

Russia: Deal is reached to cut nuclear arsenals

Agreement with U.S. would replace Strategic Arms Reduction Treaty; Officials in Washington say only that the two sides were close to a deal. » Philip P. Pan and Mary Beth Sheridan | 3:12 p.m. ET

HEALTH-CARE OVERHAUL

Threats spur increased security

At least 10 House Democrats are offered stepped-up attention after death threats and vandalism. » Philip Rucker and Ann Gerhart | 4:26 p.m. ET

- Hear threats made against Rep. Stupak
- 44: Obama signs executive order on abortion
- 44: Biden inspires T-shirts, critics | Media Notes

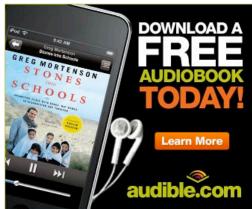
GoDaddy to pull back in China

Firm says it will cease registering domain names there in response to intrusive government rules. » Ellen Nakashima and Cecilia Kang | 4:52 p.m. ET

CIA videotape case nears an end

Inquiry into statements about the destruction of interrogation tapes is nearing a close, sources say. » Carrie Johnson and Julie Tate | 3:42 p.m. ET See All Most Popular »

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Scene In Catch up with the latest video on Union Station and watch all 12 episodes of our video series showcasing personal style in D.C.

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Bad: PPSpublishers.com (Website)

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- * FMLA Checklist
- * Holidays
- * Internet/Email Communication
- * Layoff and Recall
- * Military Leave
- * Pay Procedures * Rest Breaks
- Rest break
- * Sexual Harassment * Workplace Smoking

Employee Handbooks

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- back

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Bad: PPSpublishers.com (Store)



Computerworld.com Website Design Review

Mequoda Website Design Scorec Website Name	Computer\	Norld	
Website URL		uterworld.com	
Review date: March 11, 2010	in the second		
Best Practice Index	Grade	Comments	Points
1. Strategic Intent, or Purpose	В	4 users tasks are not above fold	3.00
2. Content Webification	A	lots of web-based features	4.00
3. Relationship Building	C+	rotating signup, no white paper driver	2.75
4. Community Building	А	allows user commenting and ratings	4.00
5. Persistent Navigation	А	consistent navigation throughout site	4.00
6. User Task Depth	в	premium task hard to find	3.00
7. Affordance	А	links and buttons are clear	4.00
Labeling and Language	А	IT specific language	4.00
9. Readability & Content Density	А	purposeful design, good content density	4.00
10. Organization	В	primary links not in top quadrant	3.00
11. Content Freshness	А	new content regularly available	4.00
12. Load Time	A	above average load time	4.00
13. Aesthetics	А	supports audience and site purpose	4.00
14. Brand Preference	А	encourages return visits	4.00
Overall Mequoda Score	A-		3.70

Computerworld Website Design Scorecard

BHG.com Website Design Review

Website Name Better Homes and Garden Website URL www.bhg.com Review date: March 25, 2010				
Best Practice Index	Grade	Comments	Points	
1. Strategic Intent, or Purpose	А	marquee content only updated weekly	4.00	
2. Content Webification	A	high marks for creative tools	4.00	
3. Relationship Building	A	consistent email capture	4.00	
4. Community Building	A	community links and multiple forums	4.00	
5. Persistent Navigation	A	consistent main navigation throughout site	4.00	
6. User Task Depth	A	great depth of webified tasks	4.00	
7. Affordance	A	clear and consistent throughout	4.00	
8. Labeling and Language	A	mass audience appeal	4.00	
9. Readability & Content Density	A	appropriate for consumer site	4.00	
10. Organization	A	critical marketing information is above the fold	4.00	
11. Content Freshness	В	only updated weekly on homepage	3.00	
12. Load Time	В	heavy graphic use, slightly slow	3.00	
13. Aesthetics	A	supports "mass appeal"	4.00	
14. Brand Preference	A	consistency with print publication	4.00	
Overall Mequoda Score	A		3.86	

Mequoda.com Website Design Review

Mequoda Website Design Scoreca Website Name	Mequoda		
Website URL	www.meq	uoda.com	
Review date: April 8, 2010			
Best Practice Index	Grade	Comments	Points
1. Strategic Intent, or Purpose	А	4 user tasks are above fold	4.00
2. Content Webification	В	some social networking but could have more	3.00
3. Relationship Building	А	aggressive	4.00
4. Community Building	В	should add a Forum	3.00
5. Persistent Navigation	А	consistent navigation throughout site	4.00
6. User Task Depth	А	easy to find all	3.00
7. Affordance	A-	links and buttons are clear	3.75
8. Labeling and Language	Α	audience appropriate	4.00
9. Readability & Content Density	А	adequate	4.00
10. Organization	A-	all above fold except Summit ad	3.75
11. Content Freshness	В	new content daily	3.00
12. Load Time	B/C	need to optimize images	2.50
13. Aesthetics	А	supports audience	4.00
14. Brand Preference	А	doing what Mequoda does best	4.00
Overall Mequoda Score	A-		3.57

Live Website Design Reviews

SmartHRManager.com CottageLife.com TheEducationCenter.com StagingDiva.com **Website Reviewed**

Thanks, Thanks, Thanks For letting us review your site!







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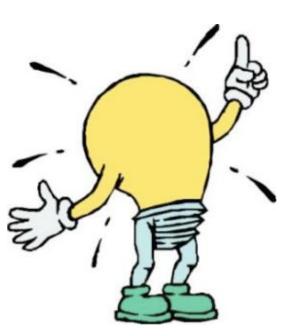
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Cottage Life

Test, Test, Test

Remember to always TEST changes to your site

- Usability Testing
 - Simple ask your audience
 - Full test systematic approach
- Track results after changes
- It might be a great idea, so test it!





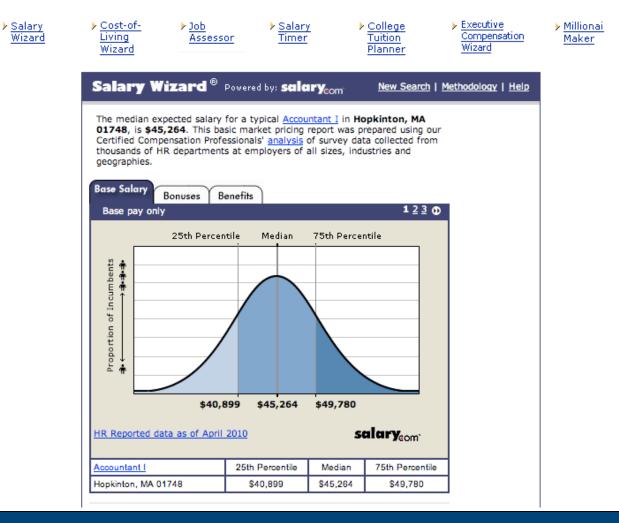
Good:

- Strategic Intent
 - Search Site, Start Your Free Trial, Buy Now
 - Membership Site
- Webification
 - Tools Salary Wizard Tool
- Relationship Building
 - Free White Paper
- Consistent Navigation





WebificationSalary Wizard



Website Homepage Design Workshop

Good: iPhone Application



Relationship Building

• Free White Paper

Download a	Free White Paper
	th Care Reform: What Need to Know Right Now
First Name	
Last Name	
Email	
Organization	
(Submit)

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Good:

Persistent Navigation

Consistent throughout the site



Improvement:

Reverse Text can sometimes be missed by the eye

• Experiment with color in the navigation bar

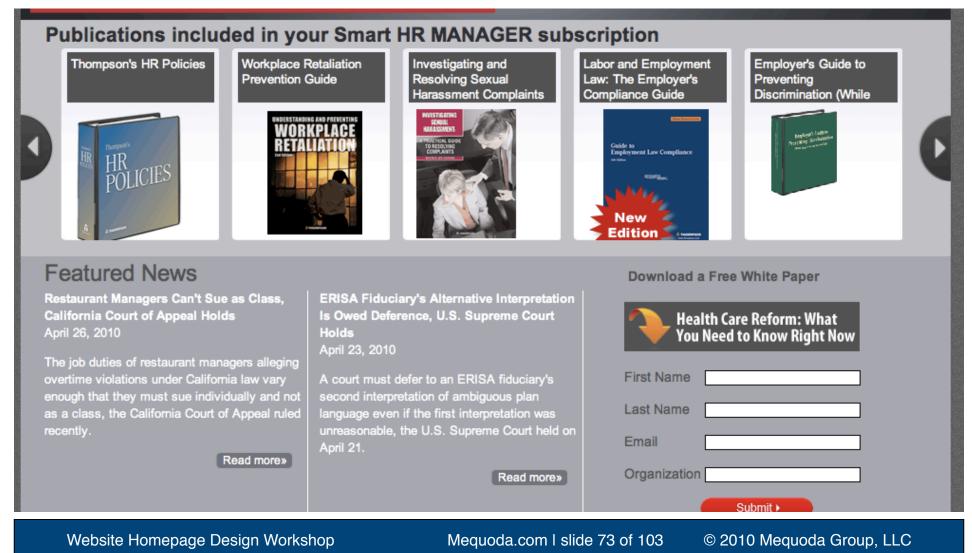
Improvements:

- Organization
 - Ad and "Publications Included" take up majority of space above fold
- Browsing
 - Content on Homepage "Featured News" move above the fold
 - Add more free content



Review: SmartHRManager.com

Below fold: Featured News – Make free content, Free White Paper = Newsletters Signup



Review: SmartHRManager.com

- Community Building reasons to return
 - Add a Forum
 - Add a strong sales letter be clear on features and benefits
 - Add a Premium Newsletter

Restaurant Managers Can't Su Court of Appeal Holds

The job duties of restaurant managers alleging overtime violation: must sue individually and not as a class, the California Court of At

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Review: SmartHRManager.com

Relationship Building

• Be consistent in offers

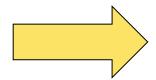
•Another way to build relationship beside free trial

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You will shortly receive an email containing a link to download our free white paper. If you enjoy this, you will definitely like our 30 day free trial which gives full access to news, archives, databases, regulations, guidances and more. Click Here.

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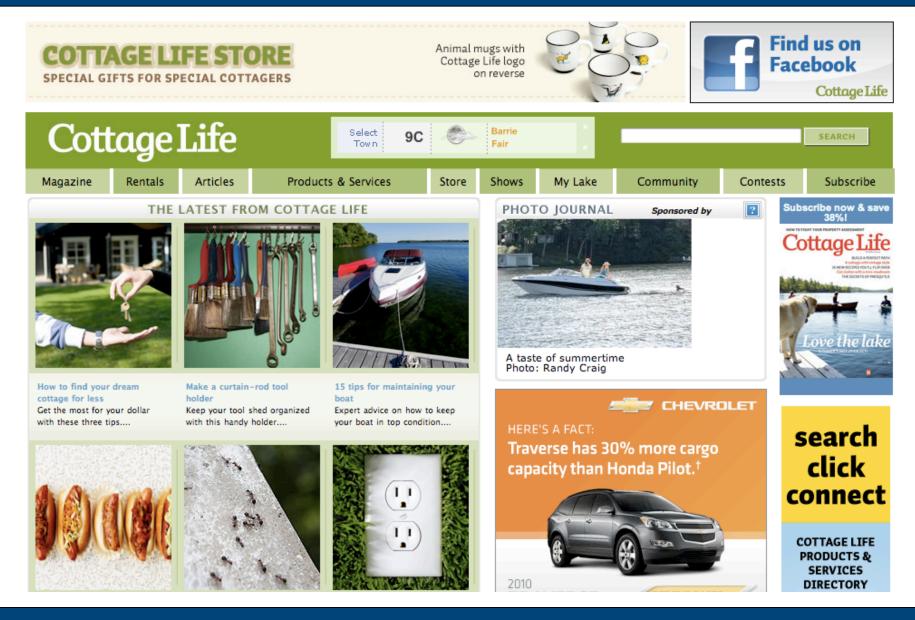


Need help? Call us at 800-695-7835.

Email	Address: *	
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Title: *

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Good:

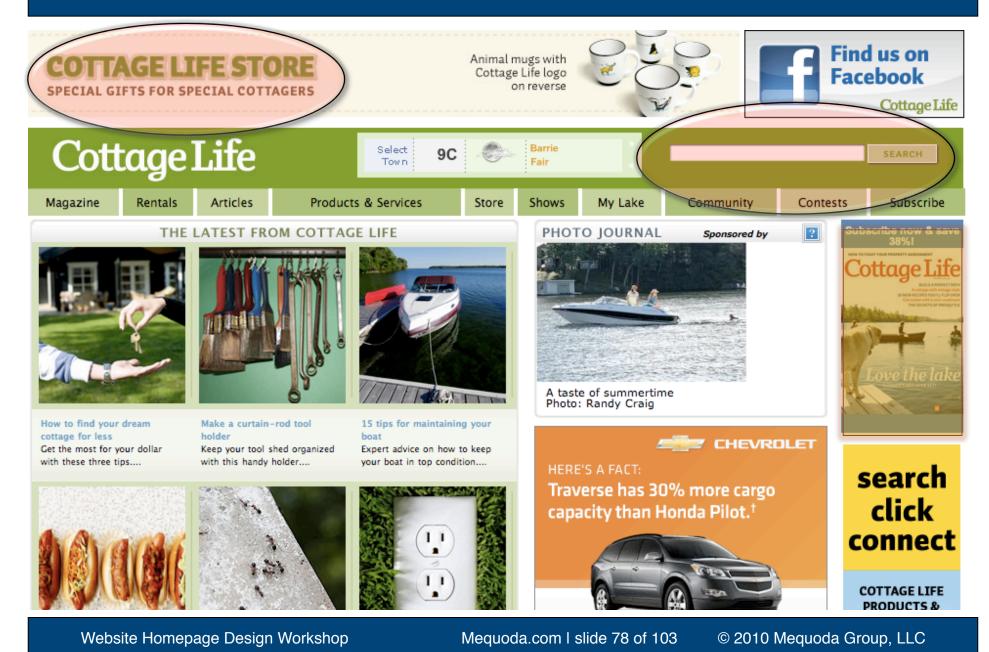
Strategic Intent

- Search
- Subscribe
- Browse- latest topic with image
- Rotating Ad Shop

Newsletter signup

Missing above fold





Good: Webification

• Live Chat, Subscription Management

.....

Home · Subscribe

- Give a Gift Subscription
- Renew
- Renew a Gift
- Pay Online
- Check your Account Status
- Change your Mailing Address
- Change your E-mail Address
- Subscriber FAQ
- Publication Schedule



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1 Year for only \$29.75

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As a benefit to our subscribers, you have free access to the digital edition of *Cottage Life*, including several years of back issues. Perfect for finding that article when your print copy is left at the cottage.



Website Homepage Design Workshop

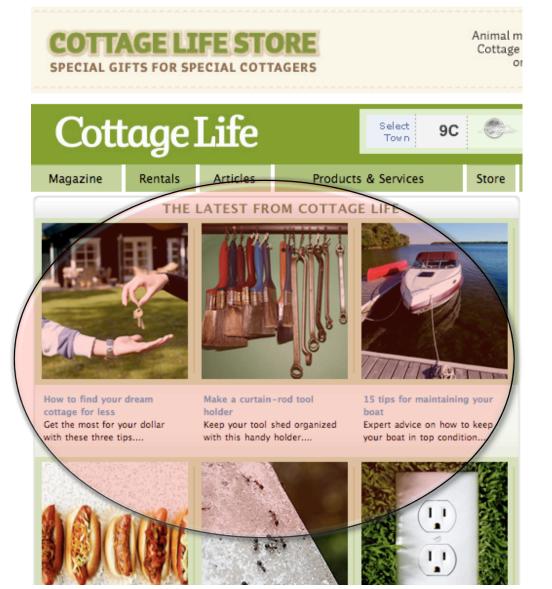
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Improvement:

Move Free Newsletter signup above fold

• Currently just at bottom of homepage





Improvements:

 Google search ability requires keyword text

Website Homepage Design Workshop

Improvement:

Conversion Architecture

After signup – offer a way to return to site or open in a separate window

Cottage Life DOCKSIDE

Registration

Thank you! We've added you to the mailing lists you selected.

Cottage Life uses SafeUnsubscribe® which guarantees the permanent removal of your email address from its mailing lists.

Improvement:

Simplify Navigation Organization

- Blogs in multiple tabs (Magazine/Community)
- Listing in multiple tabs (Rentals/Recently Added Listings)

Magazine	Rentals	Community	Con	
Current issue & I	inks	CottageLifeStyle Blo	g	
Free preview iss	ue	Penny's Blog		
Take our reader	s survey	The Cottage Feast Blog		
Vote for our nex	t cover	Kevin Callan's paddli	ng blog	
Back Issues		Cottage Life on Facebook		
Digital edition of	Cottage Life	Cottage Life on Twitter		
2010 Publication Schedule		Cottage Country Calendar		
Penny's Blog		Cottage Life Forums		
Article Index				
Photo Contest				
Cottage Q&A				
Contact Us				

tes

Subscriber Services



Improvement: Navigation

- Let user know they are in the Forum
- Update Nameplate to include Forum

Cottage Life						
Magazine	Rentals	Articles	Products & Services	Store	Shows	My Lake
☆ Board inde	x					~~~
②FAQ √ Register ① Login						

It is currently Mon Apr 26, 2010 9:35 pm

View unanswered posts . View active topics

	NEWS, ANNOUNCEMENTS, AND HELP	TOPICS	POSTS	LAST POST
	How to Get Started and Forum Help Having trouble with the forums? Need assistance? Post a message or search for answers here. Moderators: web impact, administrator, moderators	46	725	by Tony Wo 🖪 Wed Apr 14, 2010 7:21 pm
	News from Cottage Life The latest news from Cottage Life Magazine, The Cottage Life Shows, Cottage Life Books, and cottagelife.com. Moderators: web impact, administrator, moderators	53	864	by Wet Paws 🔒 Fri Apr 16, 2010 4:24 am
	THE COTTAGE LIFE COMMUNITY	TOPICS	POSTS	LAST POST
_	Introductions	167	2301	by Peregrine <table-cell></table-cell>

Improvement: Navigation

Add breadcrumbs



View unanswered posts . View active topics

	NEWS, ANNOUNCEMENTS, AND HELP	TOPICS	POSTS	LAST POST
	How to Get Started and Forum Help Having trouble with the forums? Need assistance? Post a message or search for answers here. Moderators: web impact, administrator, moderators	46	725	by Tony Wo 🖬 Wed Apr 14, 2010 7:21 pm
	News from Cottage Life The latest news from Cottage Life Magazine, The Cottage Life Shows, Cottage Life Books, and cottagelife.com. Moderators: web impact, administrator, moderators	53	864	by Wet Paws ₪ Fri Apr 16, 2010 4:24 am
	THE COTTAGE LIFE COMMUNITY	TOPICS	POSTS	LAST POST
_	Introductions	167	2301	by Peregrine





Good:

- Strategic Intent
 - Search/Shop for books
 - Email Newsletter signup
 - Multiple versions
 - Register site benefits
 - Magazine Subscriptions



Good:

Conversion Architecture

• Good copy on Landing Page (RCLP)

Membership with The Mailbox is FREE and registration is as easy as



- Have FREE access to ideas, worksheets, crafts, and centers that are updated every week-sometimes DAILY!
- · Receive exclusive discounts and offers from themailboxbooks.com and our favorite partners.
- · Receive FREE ideas from The Mailbox magazines and books in our newsletters.
- · Participate in FREE teacher polls, blogs, and more!

TELL US ABOUT YOURSELF		
Email:	nancy@mequoda.com	Why do we need this?
Confirm Email:	nancy@mequoda.com	
Grade:	Grade 8	
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Good:

Extensive Search

- Usability test for easy of use
- Add Taxonomy to navigate site easily

It's easy to find units and ideas published in The MAILBOX ®!

Search by keyword, topic, skill, or curriculum area:	Search
Search by issue and year:	August/September 🛟 2010 🗘 Search
Search by issue only:	August/September 🛟 Search
Search by year only:	2010 🗘 Search
View year-end index:	2009-2010 🗘 Search
View issue index:	August/September 🛟 2010 🛟 Search
(Issue indexes f	first published in August/September 2005)

Choose one way to search:

Good:

• Website nameplate changes when on Blog





Improvement:

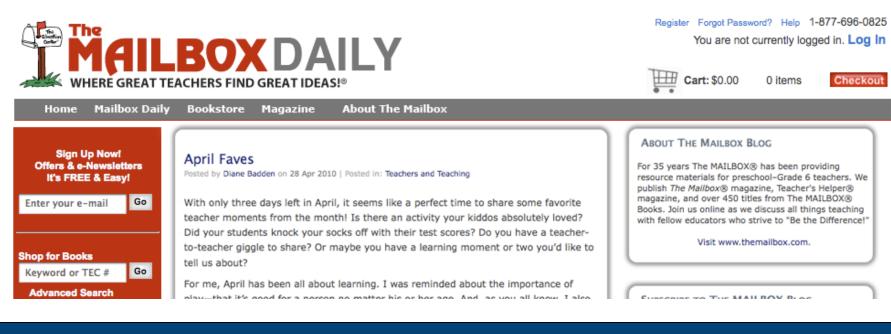
Consistent Navigation

how to return to site

Improvement:

Consistent Navigation

- Nameplate text changes, not graphic
- Suggested menu per website
 - Blog, Bookstore, Magazine



Improvement:

Website name and URL do not match

- www.theeducationcenter.com/tec/
- suggest: mailbox.theeducationcenter.com



Improvement:

Aesthetics

changes color completely for each blogger (age group)



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Staging Diva® Home Staging Business Training Courses

Learn how to make money as a home stager Help your clients ~ Sell High. Sell Fast. Sell Smart.

Listen to The Staging Diva & Download Staging Course Brochure Here!



Download Free Brochure

He	ome	Training	Products	Rave Reviews	Find a Stager	Staging Projects	Media	About Us	

What is Home Staging?

Home Staging (House Staging, House Fluffing, House Primping, Real Estate Staging) is the art of decorating a home to sell quickly and for top dollar.

Recommending wall colors, repairs and de-cluttering, arrangement of furniture, art and accessories; a professional Home Stager knows what changes yield the greatest return on investment.



Staging Diva® Graduate Home Stagers know how to bring out a home's best features, minimize flaws and decorate it for the right target market.

FREE Home Stager Quiz!

Is becoming a Home Stager right for you? Find out with the **Free** Staging Diva® Quiz! No obligation.

You'll also get: Free invitation to Ask Staging Diva Live, monthly staging business tips, a list of the most inspiring books The Staging Diva has ever read and more!

Email:				
First Name:				
Last Name:				
City:				
Send Free Quiz + Bonus Now!				

What is Staging Diva?

Established in 2004, Staging Diva® is one of the most recognized and respected names in home staging today.

Created by real estate staging expert Debra Gould, the <u>Staging Diva Home</u> <u>Staging Business Training Program</u> teaches **HGTV** fans and others how to use their decorating talent to grow a successful home staging business.

Several products and services are available to <u>help new and established</u> <u>home stagers alike</u>.



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Good:

- Strategic Intent
 - Download Free Brochure
- Webification
 - "Listen" to Staging Diva
- Labeling and Language
 - Emerging Market, good definition on homepage





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Email:			
First Name:			
Last Name:			
City:			
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Improvement:

- Relationship Building reasons to return to site
 - OFIE, Floater
 - Newsletter "Staging Diva Dispatch" signup move up the fold

Is a Home Staging business right for you? Find out with this Free Quiz! No obligation.

You'll also get:

- FREE Staging Diva Dispatch
 newsletter
- Free invite to speak to The Staging Diva!

Email: First Name: Last Name: City: Send FREE quiz now! We hate SPAM and won't share

your email address.

Privacy Policy



Staging Diva® is one of the most respected names in home staging training worldwide.

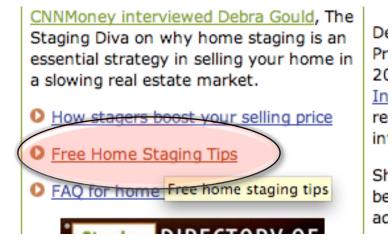
Courses, guides, checklists and more are available to help you— whether you are new to staging or you've been in business awhile.

Check out the many products available to help your staging business

Improvement:

Persistent Navigation

- Add Store to Navigation
- Add Shop link at top of homepage
- Menu Navigation Daily Blog, Training, Store, About Us



Improvement:

Task Depth

- Tagging for keywords
- Glossary

Organization

• Free Daily content

Improvement:

Nameplate

- Use the image of the "expert" Debra Gould
- Personal Branding to transform the brand
- Use testimonials

Learn from a recognized home staging expert



Additional Resources

14 Website Design Guidelines http://www.mequoda.com/reviews-and-studies/14website-design-guidelines-the-mequoda-websitescorecard/

Website Design Reviews: http://www.mequoda.com/category/daily/website-designreviews/?cid=43

Website Homepage Design Webinar:

http://www.mequoda.com/webinars/website-homepagedesign-workshop/

Website Homepage Design Workshop

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Nancy@Mequoda.com

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