

MEQUODA PRO LIVE

DESIGNING SUBSCRIPTION WEBSITES THAT SELL

Learn Valuable Lessons From
Seasoned Publishing Professionals

BROUGHT TO YOU BY THE MEQUODA/SIPA ALLIANCE

Today's Host



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Today's Speakers

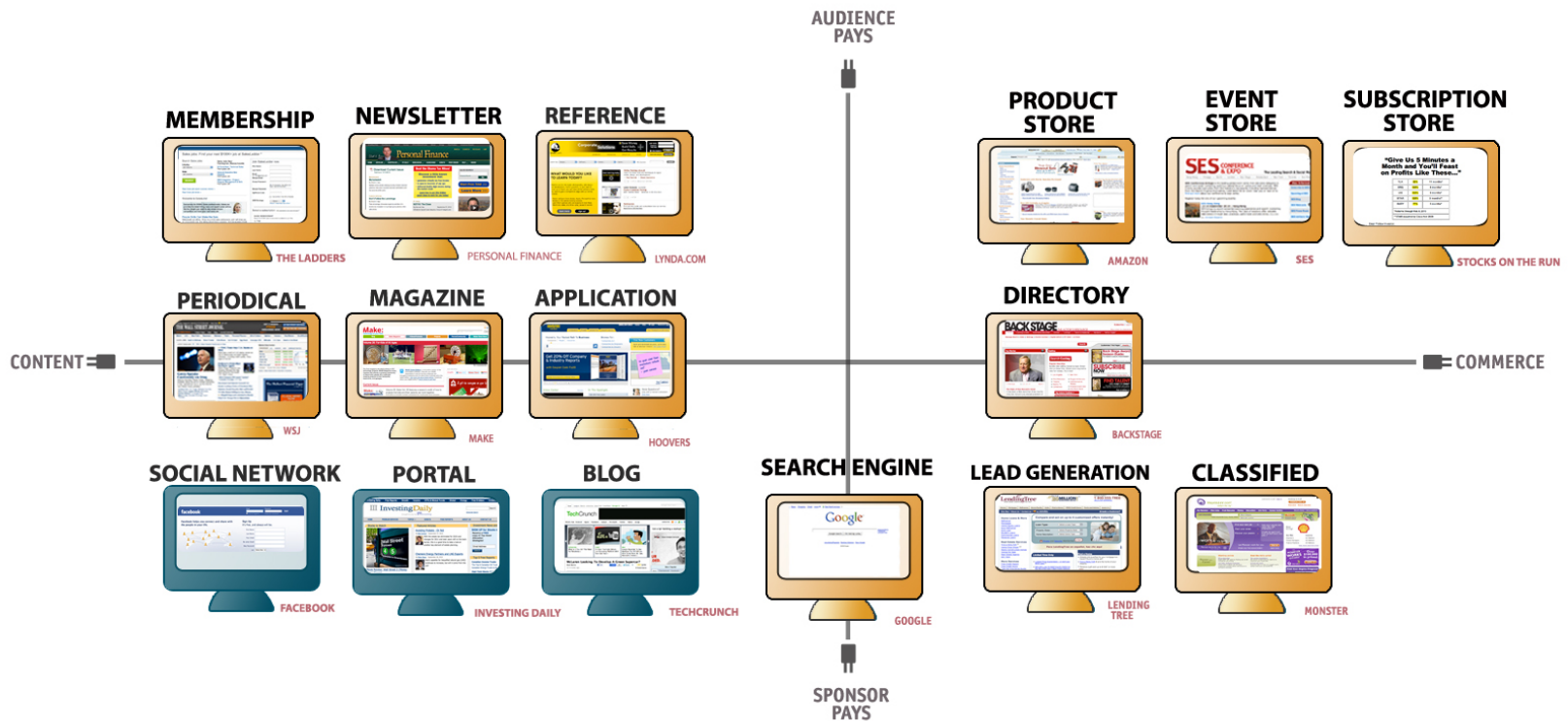


Don Nicholas
Executive Director & Editor-in-Chief
Mequoda Group



Phil Ash
Publisher
InvestingDaily.com
BusinessManagementDaily.com

16 Website Archetypes



6 Types of Subscription Websites

PERIODICAL



WSJ

MEMBERSHIP



THE LADDERS

NEWSLETTER



PERSONAL FINANCE

APPLICATION



HOOVERS

MAGAZINE



MAKE

REFERENCE



LYNDA.COM

A Mequoda System By Any Other Name?

YES!

**Mequoda
System**



1) Portal

2) Hub

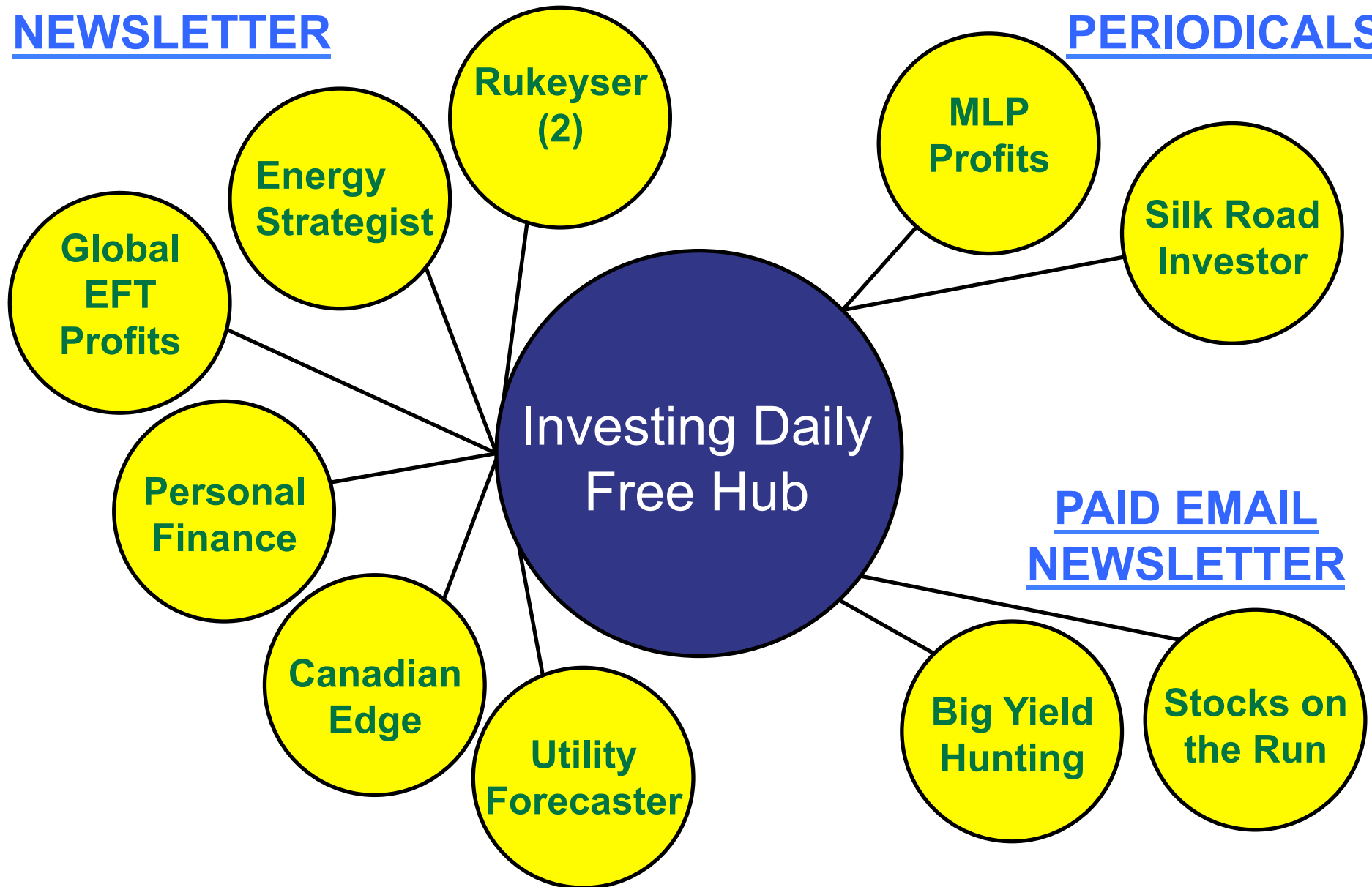
3) Daily

**4) Community
Website**

Hub & Satellite Architecture

NEWSLETTER

PERIODICALS



Investing Daily Network

Portal vs. Newsletter

Portal

www.InvestingDaily.com

The screenshot shows the Investing Daily website portal. At the top, there is a navigation bar with links for Investing Daily, Free Reports, Growth, Income, ETFs & Mutual Funds, Global, Energy, Free E-letters, and Investment Experts. Below this is the Investing Daily logo and a search bar. The main content area is divided into several sections: 'Stocks to Watch' featuring an article about MLP ETFs; 'Featured Articles' with a piece on 'US Midterm Elections a Catalyst for Stocks'; 'Investment News and Alerts' including a sign-up for a free copy of a report on 'Stocks to Watch'; and 'Top 5 Free Reports' listing various investment topics like Canadian Income Trusts and High Yield Stocks.

Designed for SEO, list building and lead gen

Newsletter

www.pfnewsletter.com

The screenshot shows the Personal Finance Newsletter website. The header features the 'Personal Finance' logo and navigation links for Home, Articles, Portfolios, PF Daily, Resources, Audio/Video, Events, Print Issues, Help, and Renew. The main content area includes a 'Download Current Issue' section, a 'Beat the Obama Tax Hikes!' promotional banner with a 'Start Free Trial' button, a 'Marketwatch' section with an article on emerging market demand, and a 'How to Hedge Your Bets' section. There is also a 'QUICK SEARCH' bar and a 'Join PF' video player.

Designed primarily to serve paid subscriber needs

Investing Daily Network



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Build Process

1. Determine site purpose
2. Find example sites
3. Wire frame
4. Develop taxonomy
5. Site build
6. QA
7. Usability study
8. Final edits
9. Subscriber survey
10. Review performance data

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Wire Frame

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By Author
Date
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Maple Leaf Memo
Free Email Updates
Headline
By Roger Conrad
Date
Image
50-word teaser, 50-word teaser
50-word teaser, 50-word teaser

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How They Rate - Get the facts and advice on 150+ High-Yielding Companies
Eye On Trusts - create your own portfolio

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Thank You

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